

Monthly Indicators



April 2020

While the stock market recovered significantly in March, the effects of COVID-19 to the economy continue to build. In just the last four weeks, more than 20 million people filed initial unemployment claims according to the United States Department of Labor, fueled by stay at home orders and a slowdown of economic activity across the country. Added to the unemployment claims from March, more than 30 million people have become unemployed since COVID-19 has become widespread in the U.S. In the face of these challenging times, real estate activity in April slowed significantly.

New Listings decreased 41.9 percent for Single Family homes and 23.9 percent for Condominium homes. Pending Sales decreased 57.8 percent for Single Family homes and 71.5 percent for Condominium homes. Inventory decreased 18.9 percent for Single Family homes and 1.3 percent for Condominium homes.

Median Sales Price decreased 7.9 percent to \$754,523 for Single Family homes but increased 35.6 percent to \$602,494 for Condominium homes. Days on Market increased 33.6 percent for Single Family homes and 48.1 percent for Condominium homes. Months Supply of Inventory decreased 12.5 percent for Single Family homes but increased 9.3 percent for Condominium homes.

While the effect of COVID-19 continues to vary widely across the country, it is expected that social distancing, higher unemployment, and lower overall economic activity is likely to continue to constrain real estate activity in the near term. At the same time, the industry is adapting to the current environment by conducting business using technologies such as virtual showings and e-signing to help buyers and sellers with their housing needs in the face of these challenges.

Quick Facts

- 18.8%

Change in Number of
Closed Sales
All Properties

+ 20.4%

Change in Number of
Median Sales Price
All Properties

- 9.2%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	4-2019	4-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		124	72	- 41.9%	577	435	- 24.6%
Pending Sales		109	46	- 57.8%	422	302	- 28.4%
Closed Sales		78	84	+ 7.7%	316	342	+ 8.2%
Days on Market Until Sale		116	155	+ 33.6%	143	143	0.0%
Median Sales Price		\$819,500	\$754,523	- 7.9%	\$750,000	\$762,000	+ 1.6%
Average Sales Price		\$1,072,701	\$1,007,386	- 6.1%	\$1,019,361	\$1,042,486	+ 2.3%
Percent of List Price Received		96.5%	96.7%	+ 0.2%	96.0%	97.2%	+ 1.3%
Housing Affordability Index		42	48	+ 14.3%	46	47	+ 2.2%
Inventory of Homes for Sale		518	420	- 18.9%	—	—	—
Months Supply of Inventory		5.6	4.9	- 12.5%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



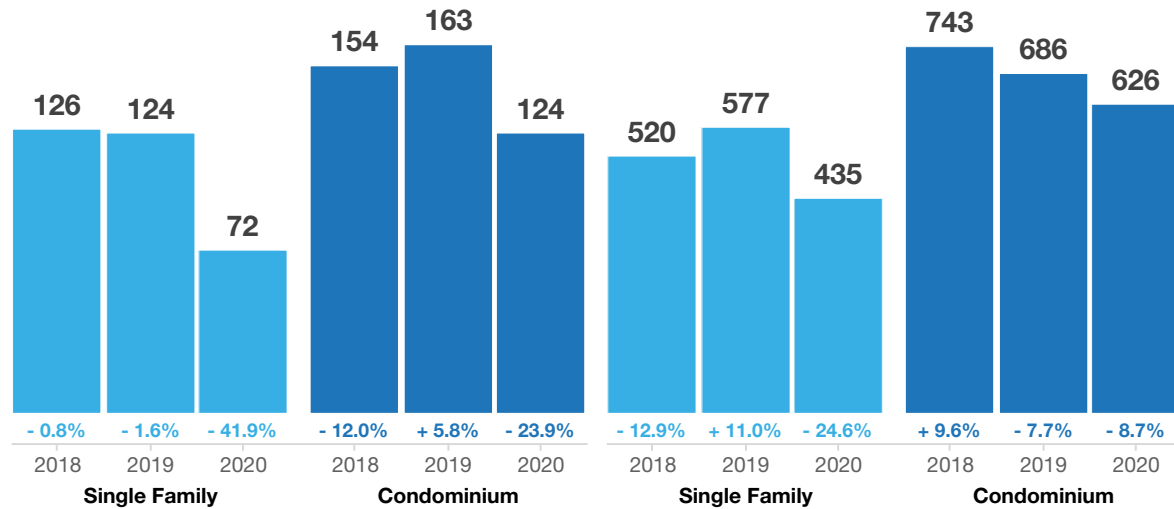
Key Metrics	Historical Sparkbars	4-2019	4-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		163	124	- 23.9%	686	626	- 8.7%
Pending Sales		137	39	- 71.5%	570	371	- 34.9%
Closed Sales		138	87	- 37.0%	543	509	- 6.3%
Days on Market Until Sale		131	194	+ 48.1%	135	148	+ 9.6%
Median Sales Price		\$444,444	\$602,494	+ 35.6%	\$517,000	\$569,000	+ 10.1%
Average Sales Price		\$664,299	\$987,316	+ 48.6%	\$686,416	\$767,681	+ 11.8%
Percent of List Price Received		97.6%	97.4%	- 0.2%	97.4%	97.5%	+ 0.1%
Housing Affordability Index		78	60	- 23.1%	67	63	- 6.0%
Inventory of Homes for Sale		547	540	- 1.3%	—	—	—
Months Supply of Inventory		4.3	4.7	+ 9.3%	—	—	—

New Listings

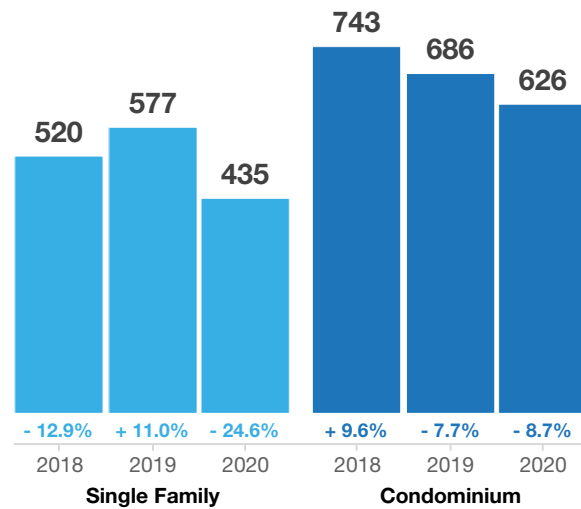
A count of the properties that have been newly listed on the market in a given month.



April

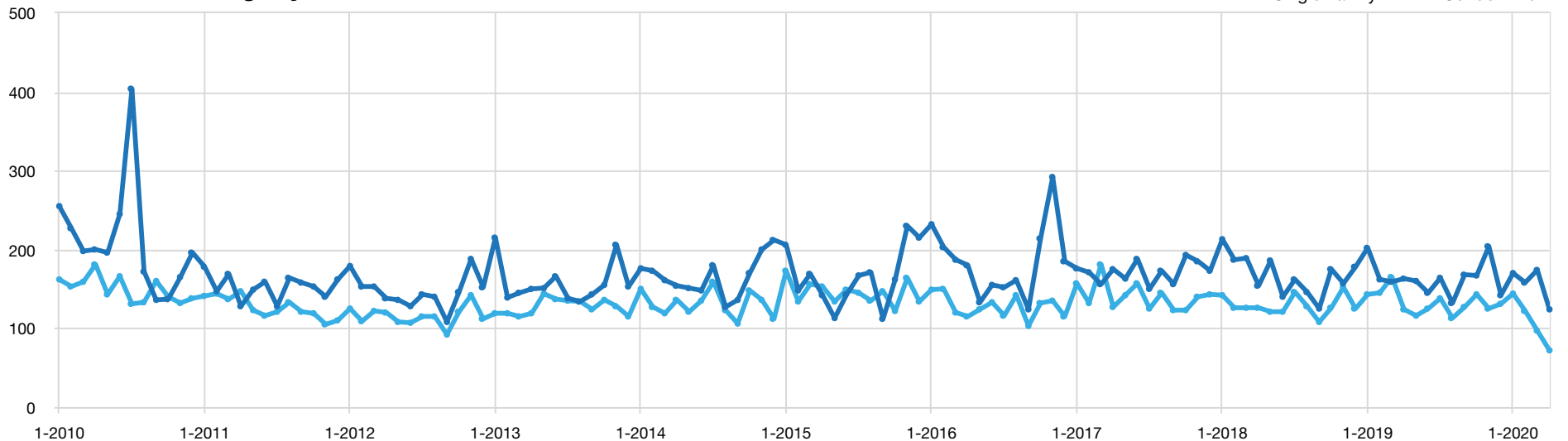


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	116	- 4.1%	160	- 14.0%
Jun-2019	125	+ 3.3%	145	+ 3.6%
Jul-2019	138	- 5.5%	164	+ 1.2%
Aug-2019	113	- 11.7%	132	- 9.6%
Sep-2019	127	+ 17.6%	168	+ 34.4%
Oct-2019	143	+ 13.5%	167	- 4.6%
Nov-2019	125	- 17.8%	204	+ 29.9%
Dec-2019	131	+ 4.8%	142	- 20.2%
Jan-2020	144	+ 0.7%	170	- 15.8%
Feb-2020	122	- 15.9%	158	- 2.5%
Mar-2020	97	- 41.2%	174	+ 9.4%
Apr-2020	72	- 41.9%	124	- 23.9%
12-Month Avg	121	- 9.7%	159	- 2.5%

Historical New Listings by Month



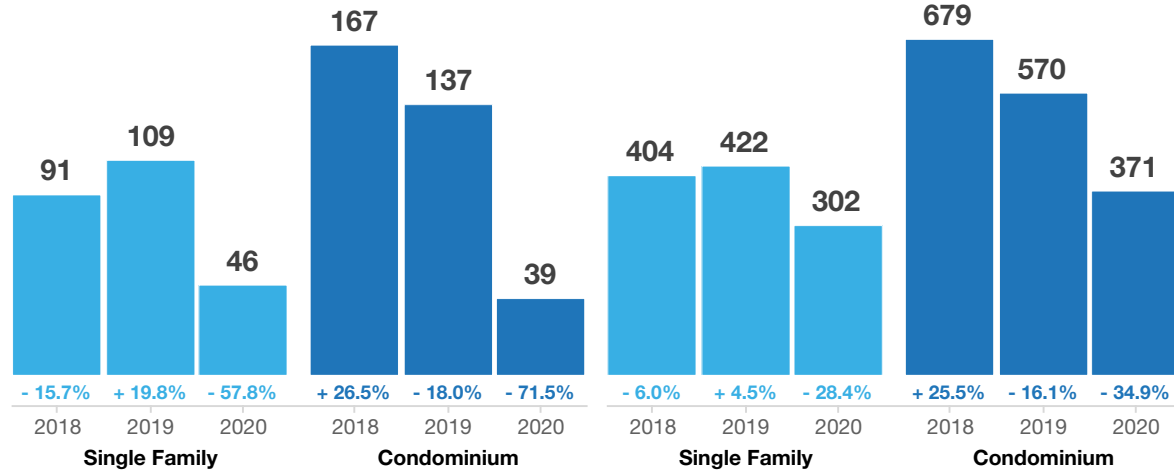
Pending Sales

A count of the properties on which offers have been accepted in a given month.



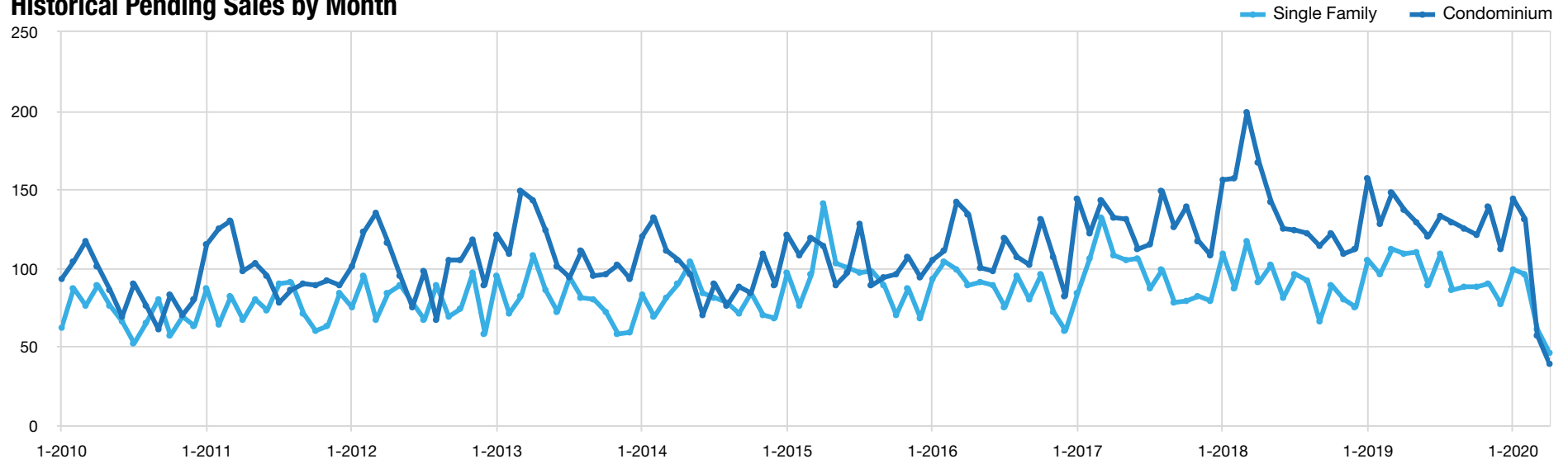
April

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	110	+ 7.8%	129	- 9.2%
Jun-2019	89	+ 9.9%	120	- 4.0%
Jul-2019	109	+ 13.5%	133	+ 7.3%
Aug-2019	86	- 6.5%	129	+ 5.7%
Sep-2019	88	+ 33.3%	125	+ 9.6%
Oct-2019	88	- 1.1%	121	- 0.8%
Nov-2019	90	+ 12.5%	139	+ 27.5%
Dec-2019	77	+ 2.7%	112	0.0%
Jan-2020	99	- 5.7%	144	- 8.3%
Feb-2020	96	0.0%	131	+ 2.3%
Mar-2020	61	- 45.5%	57	- 61.5%
Apr-2020	46	- 57.8%	39	- 71.5%
12-Month Avg	87	- 5.4%	115	- 10.2%

Historical Pending Sales by Month

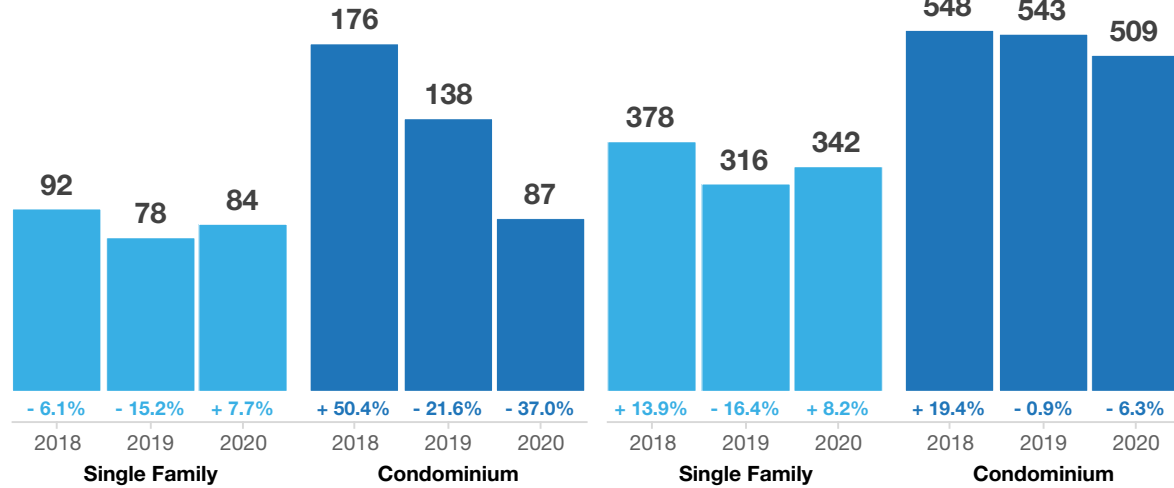


Closed Sales

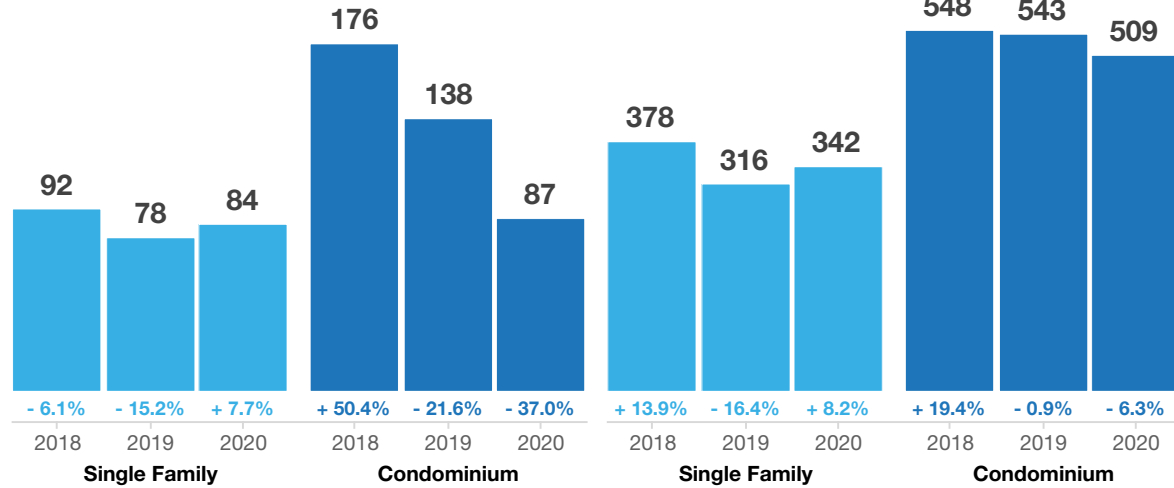
A count of the actual sales that closed in a given month.



April

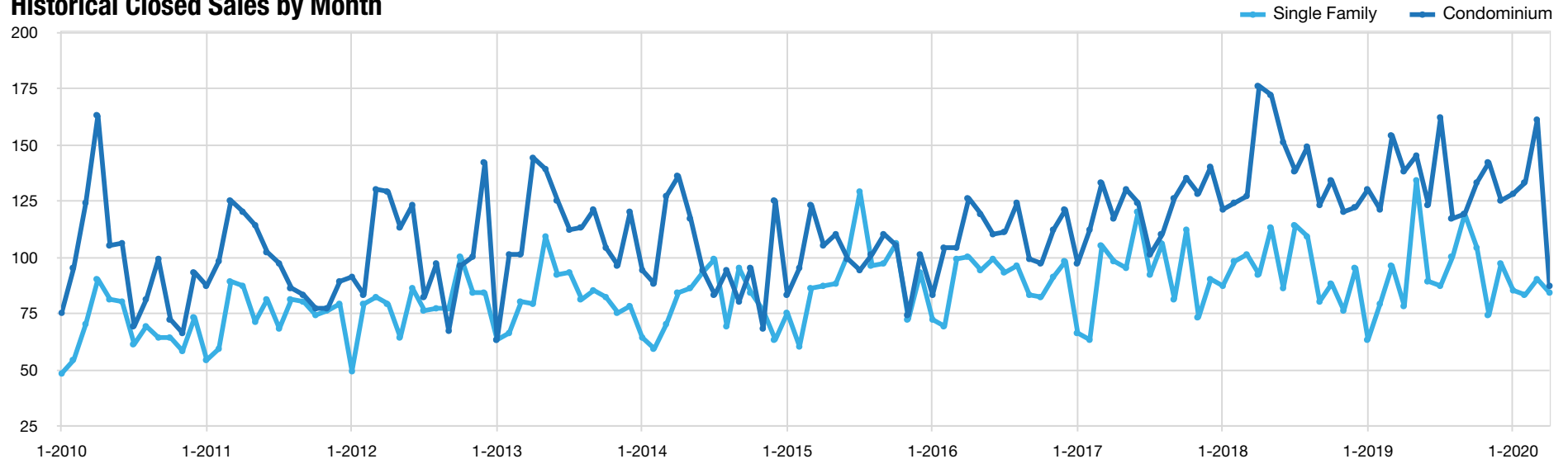


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	134	+ 18.6%	145	- 15.7%
Jun-2019	89	+ 3.5%	123	- 18.5%
Jul-2019	87	- 23.7%	162	+ 17.4%
Aug-2019	100	- 8.3%	117	- 21.5%
Sep-2019	119	+ 48.8%	119	- 3.3%
Oct-2019	104	+ 18.2%	133	- 0.7%
Nov-2019	74	- 2.6%	142	+ 18.3%
Dec-2019	97	+ 2.1%	125	+ 2.5%
Jan-2020	85	+ 34.9%	128	- 1.5%
Feb-2020	83	+ 5.1%	133	+ 9.9%
Mar-2020	90	- 6.3%	161	+ 4.5%
Apr-2020	84	+ 7.7%	87	- 37.0%
12-Month Avg	96	+ 6.7%	131	- 5.1%

Historical Closed Sales by Month



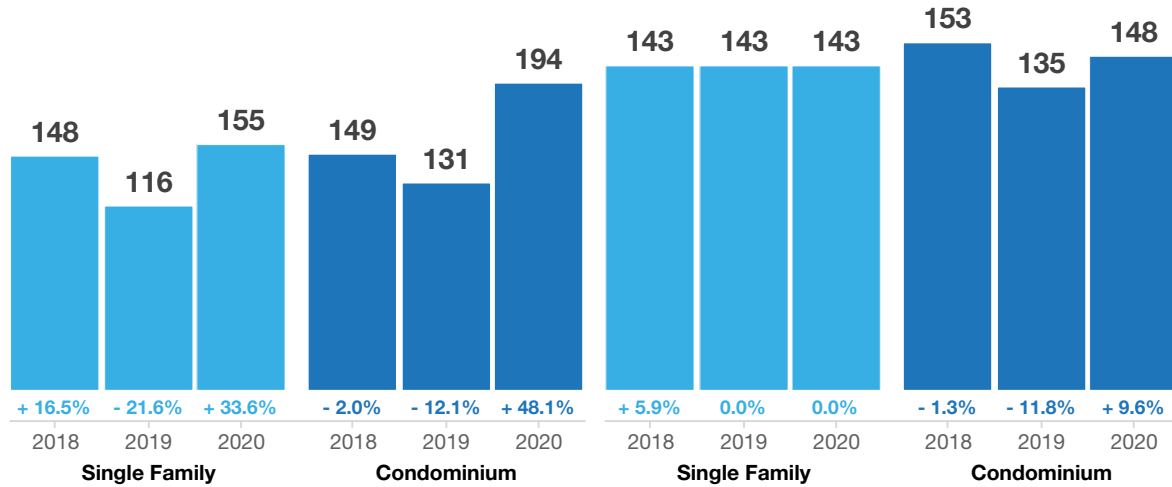
Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



April

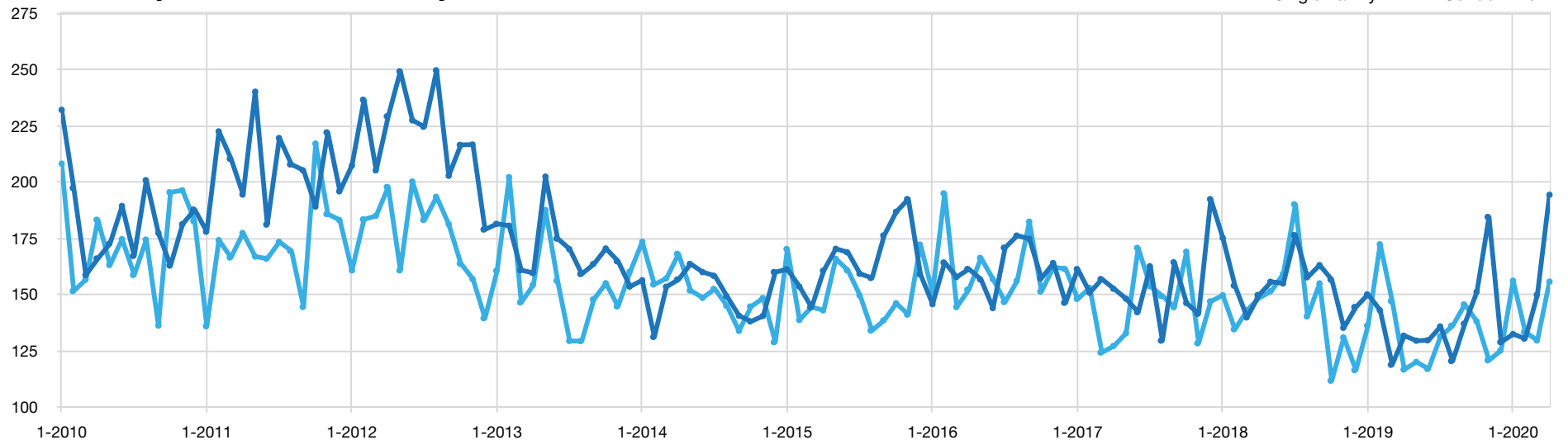
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	120	- 20.5%	129	- 16.8%
Jun-2019	117	- 26.4%	129	- 16.8%
Jul-2019	131	- 31.1%	135	- 23.3%
Aug-2019	136	- 2.9%	120	- 23.6%
Sep-2019	145	- 6.5%	137	- 16.0%
Oct-2019	138	+ 24.3%	151	- 3.2%
Nov-2019	120	- 8.4%	184	+ 36.3%
Dec-2019	125	+ 7.8%	128	- 11.1%
Jan-2020	156	+ 14.7%	132	- 12.0%
Feb-2020	133	- 22.7%	130	- 9.1%
Mar-2020	129	- 12.2%	150	+ 27.1%
Apr-2020	155	+ 33.6%	194	+ 48.1%
12-Month Avg*	133	- 7.9%	142	- 4.1%

* Days on Market for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

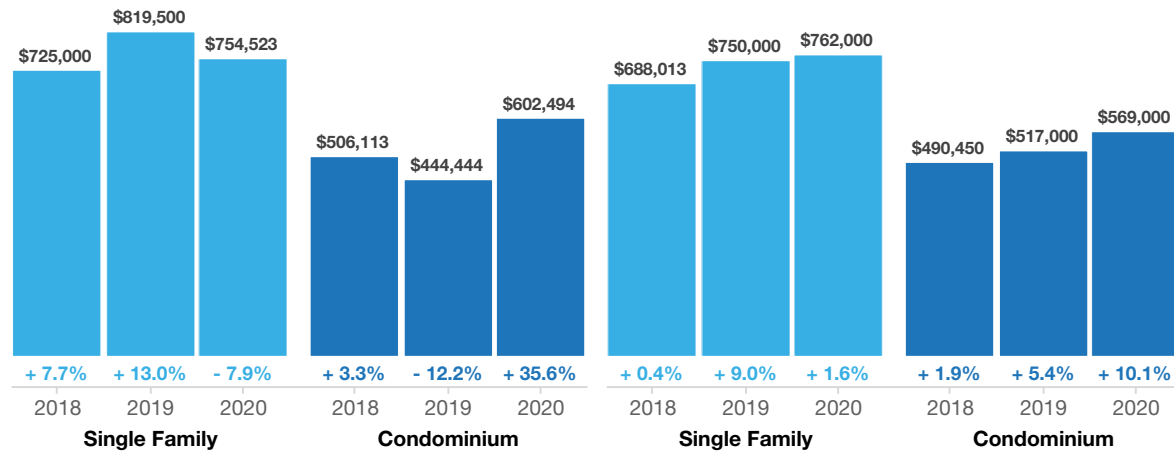


Median Sales Price

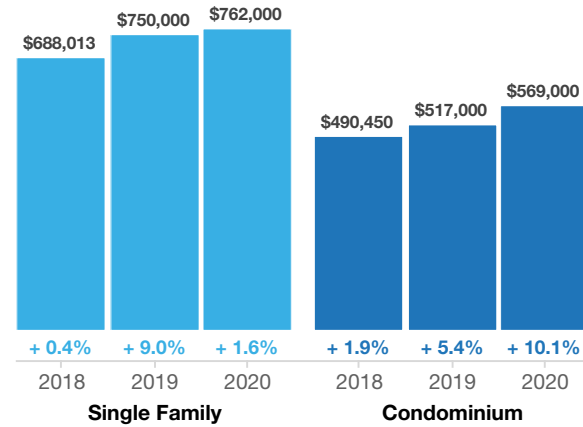
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April



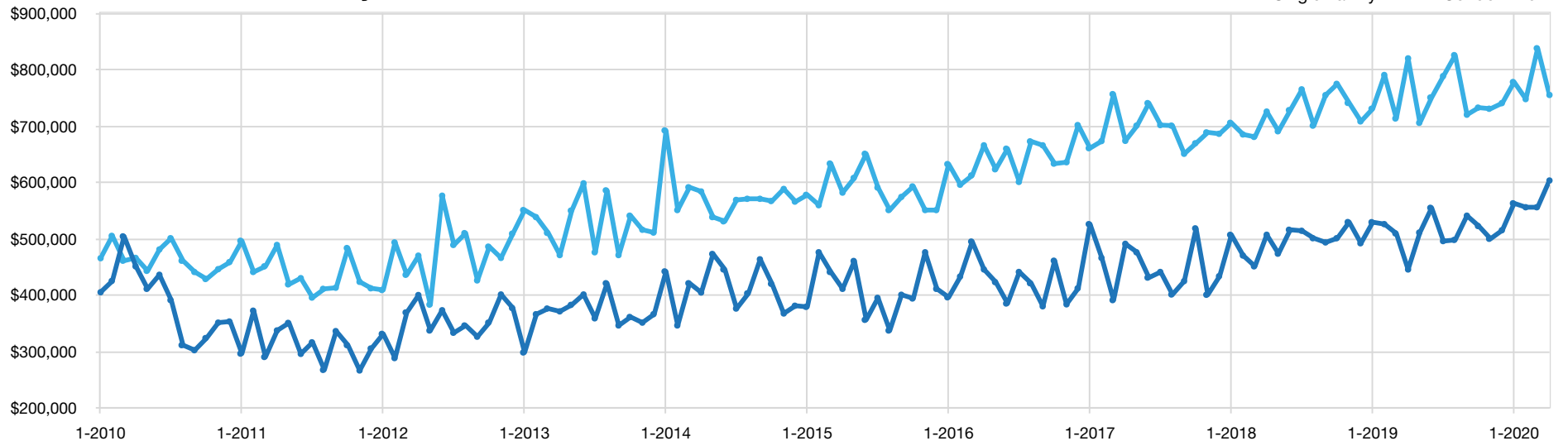
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	\$705,000	+ 2.2%	\$510,000	+ 7.9%
Jun-2019	\$750,000	+ 3.1%	\$554,000	+ 7.6%
Jul-2019	\$788,000	+ 3.1%	\$494,875	- 3.6%
Aug-2019	\$825,250	+ 17.9%	\$496,950	- 0.6%
Sep-2019	\$719,435	- 4.6%	\$540,000	+ 9.6%
Oct-2019	\$732,000	- 5.5%	\$521,600	+ 4.3%
Nov-2019	\$729,998	- 1.4%	\$499,000	- 5.6%
Dec-2019	\$740,000	+ 4.6%	\$514,120	+ 4.7%
Jan-2020	\$777,500	+ 6.5%	\$562,000	+ 6.3%
Feb-2020	\$747,150	- 5.4%	\$555,000	+ 5.7%
Mar-2020	\$837,500	+ 17.5%	\$555,000	+ 9.1%
Apr-2020	\$754,523	- 7.9%	\$602,494	+ 35.6%
12-Month Avg*	\$749,000	+ 2.6%	\$529,000	+ 4.4%

* Median Sales Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Median Sales Price by Month

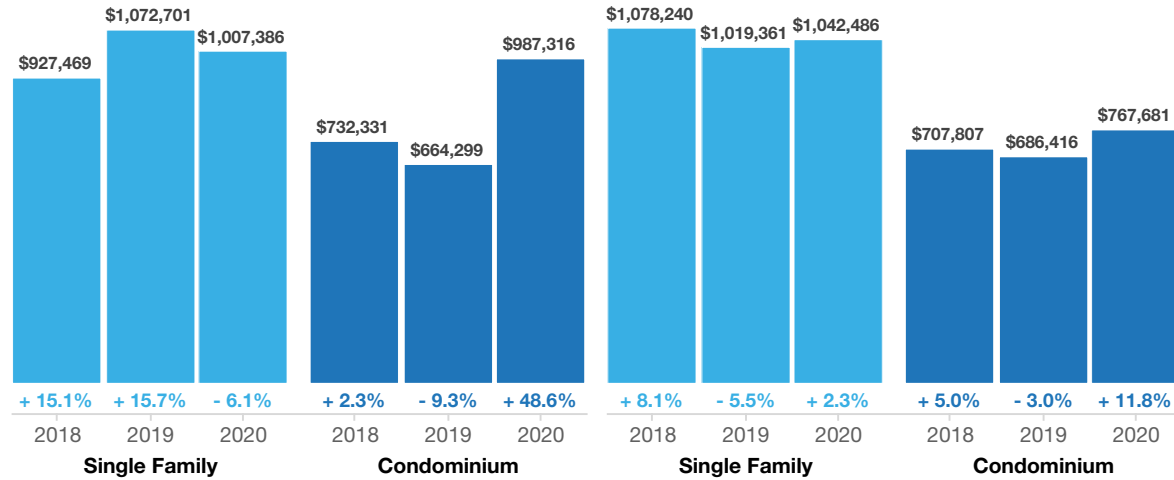


Average Sales Price

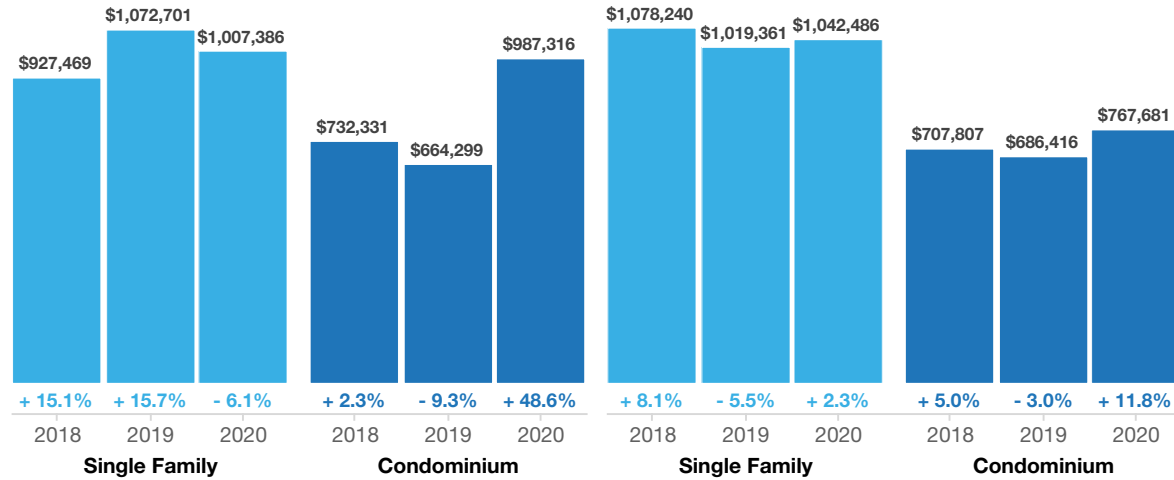
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



April



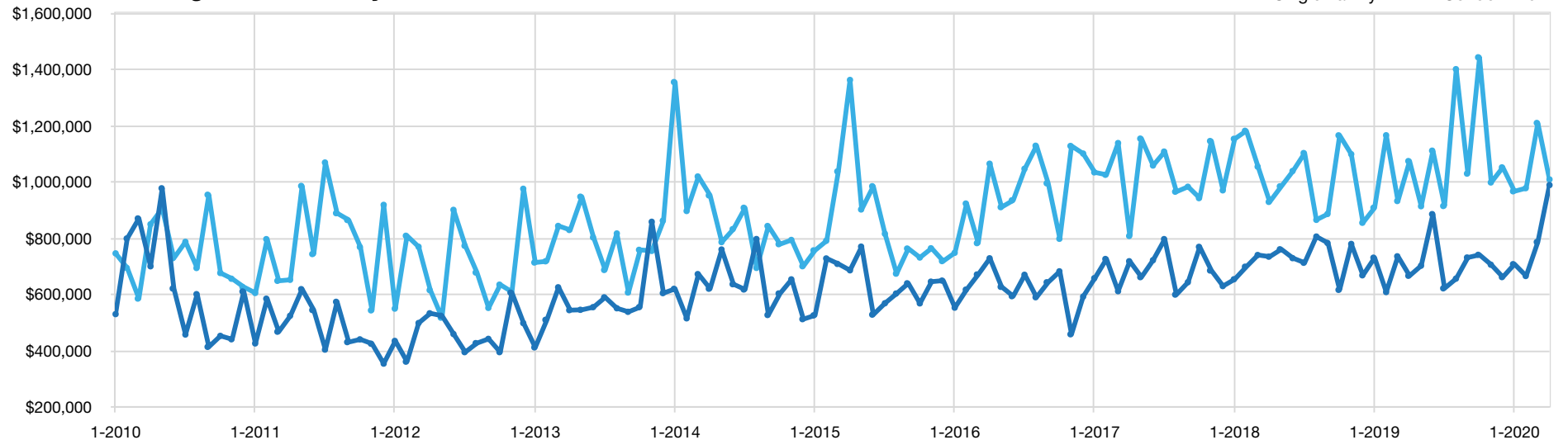
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	\$911,981	- 7.2%	\$700,225	- 7.7%
Jun-2019	\$1,109,775	+ 7.0%	\$883,808	+ 21.6%
Jul-2019	\$912,835	- 17.1%	\$619,588	- 12.8%
Aug-2019	\$1,400,132	+ 62.1%	\$654,070	- 18.6%
Sep-2019	\$1,028,130	+ 16.3%	\$729,236	- 6.6%
Oct-2019	\$1,442,323	+ 23.9%	\$738,852	+ 20.3%
Nov-2019	\$996,629	- 9.2%	\$703,717	- 9.5%
Dec-2019	\$1,050,277	+ 23.1%	\$659,594	- 1.0%
Jan-2020	\$965,245	+ 6.5%	\$705,593	- 3.2%
Feb-2020	\$976,365	- 16.2%	\$663,474	+ 9.4%
Mar-2020	\$1,208,440	+ 29.9%	\$784,442	+ 6.9%
Apr-2020	\$1,007,386	- 6.1%	\$987,316	+ 48.6%
12-Month Avg*	\$1,086,349	+ 8.4%	\$727,183	+ 1.5%

* Avg. Sales Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Average Sales Price by Month



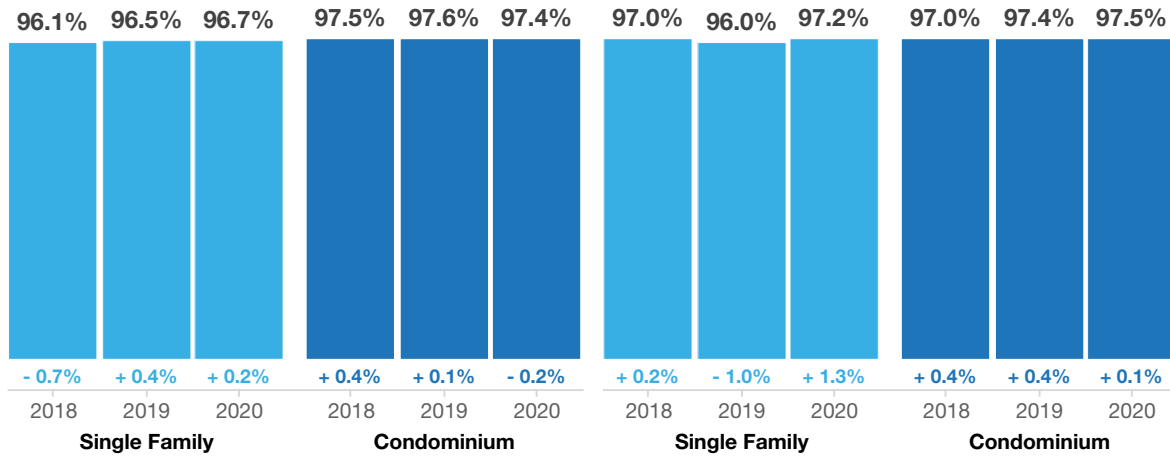
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



April

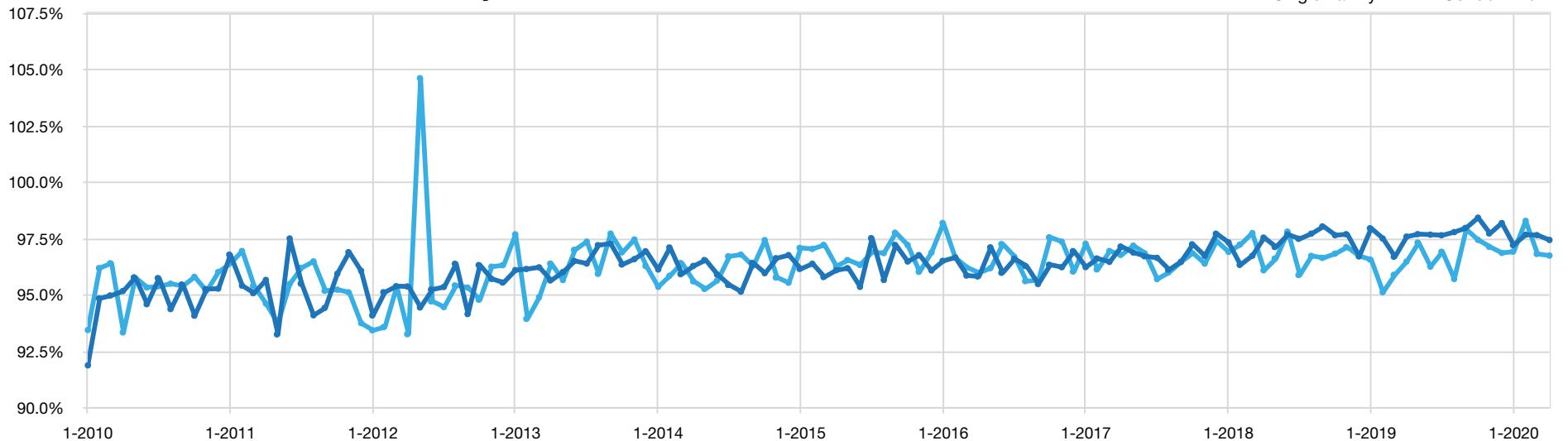
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	97.3%	+ 0.7%	97.7%	+ 0.6%
Jun-2019	96.2%	- 1.6%	97.7%	0.0%
Jul-2019	96.9%	+ 1.0%	97.6%	+ 0.1%
Aug-2019	95.7%	- 1.0%	97.8%	+ 0.1%
Sep-2019	97.9%	+ 1.3%	98.0%	0.0%
Oct-2019	97.4%	+ 0.6%	98.4%	+ 0.8%
Nov-2019	97.1%	0.0%	97.7%	0.0%
Dec-2019	96.8%	+ 0.1%	98.2%	+ 1.6%
Jan-2020	96.9%	+ 0.3%	97.2%	- 0.7%
Feb-2020	98.3%	+ 3.4%	97.7%	+ 0.2%
Mar-2020	96.8%	+ 0.9%	97.6%	+ 0.9%
Apr-2020	96.7%	+ 0.2%	97.4%	- 0.2%
12-Month Avg*	97.0%	+ 0.5%	97.7%	+ 0.3%

* Pct. of List Price Received for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



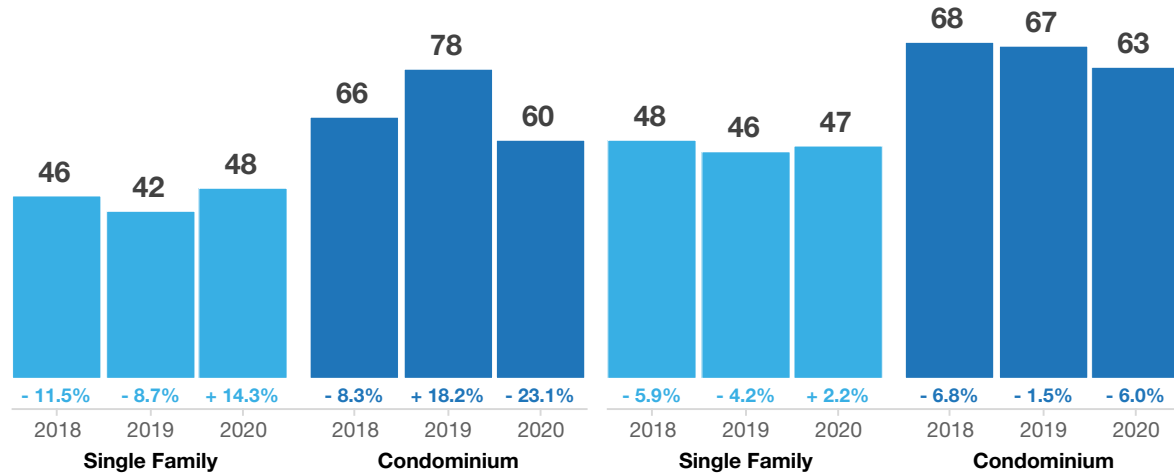
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



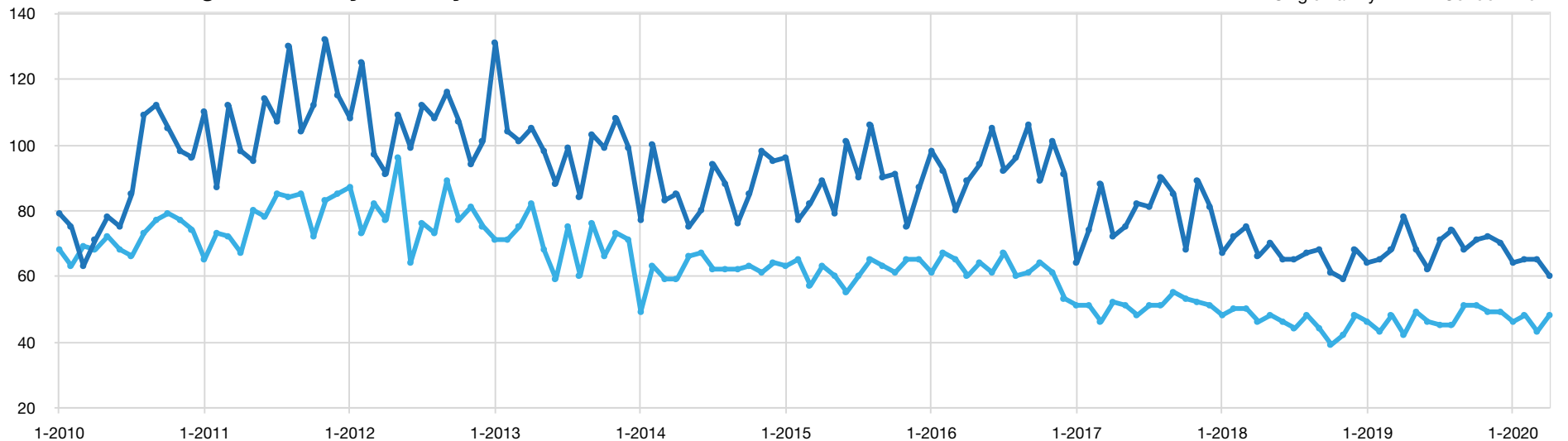
April

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	49	+ 2.1%	68	- 2.9%
Jun-2019	46	0.0%	62	- 4.6%
Jul-2019	45	+ 2.3%	71	+ 9.2%
Aug-2019	45	- 6.3%	74	+ 10.4%
Sep-2019	51	+ 15.9%	68	0.0%
Oct-2019	51	+ 30.8%	71	+ 16.4%
Nov-2019	49	+ 16.7%	72	+ 22.0%
Dec-2019	49	+ 2.1%	70	+ 2.9%
Jan-2020	46	0.0%	64	0.0%
Feb-2020	48	+ 11.6%	65	0.0%
Mar-2020	43	- 10.4%	65	- 4.4%
Apr-2020	48	+ 14.3%	60	- 23.1%
12-Month Avg	48	+ 6.7%	68	+ 1.5%

Historical Housing Affordability Index by Month

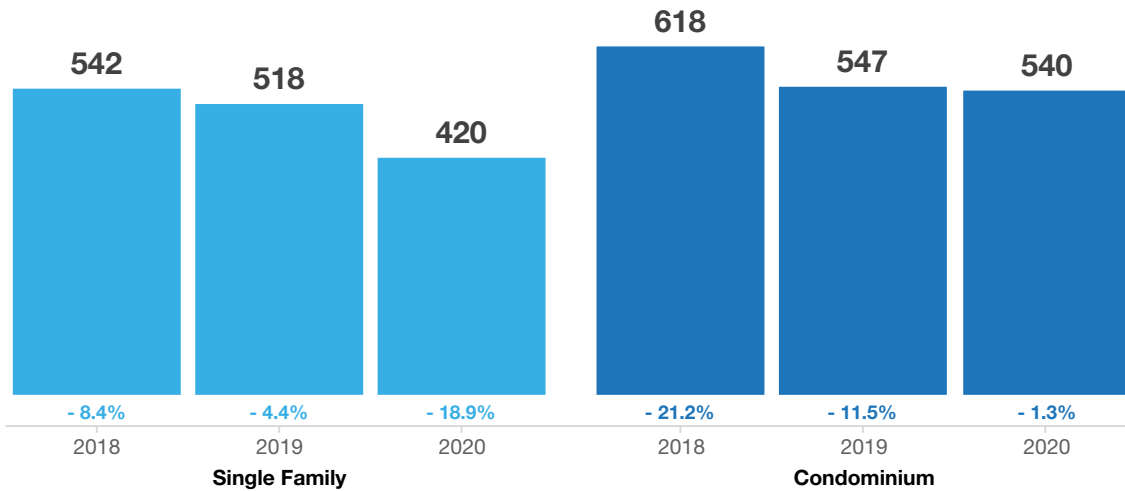


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

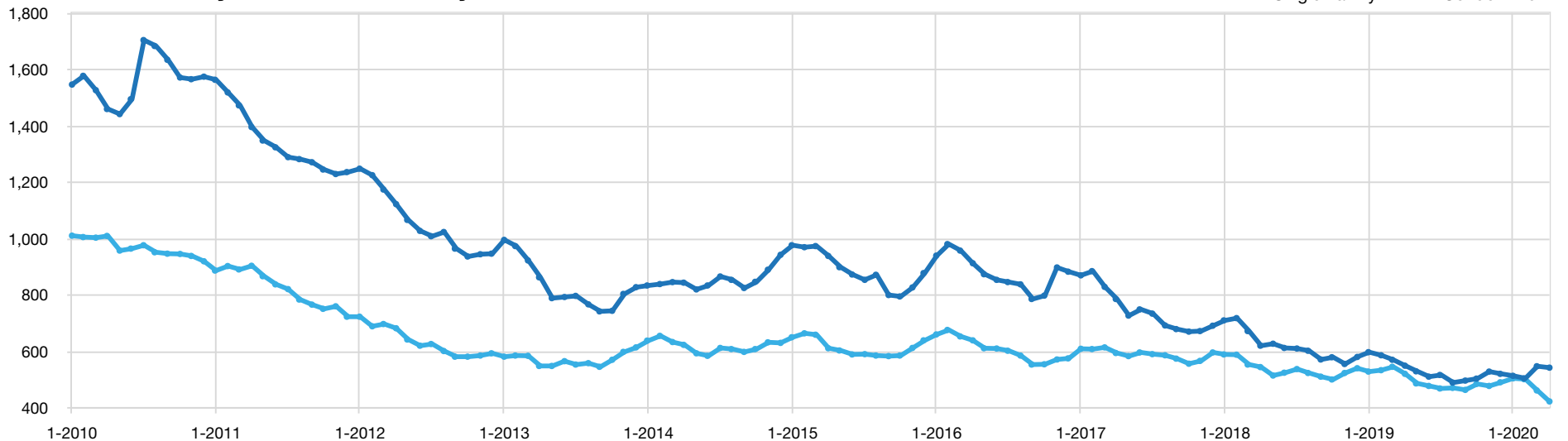


April



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	484	- 5.5%	527	- 15.7%
Jun-2019	475	- 9.0%	508	- 16.7%
Jul-2019	466	- 12.9%	514	- 15.5%
Aug-2019	468	- 10.2%	487	- 18.8%
Sep-2019	461	- 9.3%	494	- 13.2%
Oct-2019	482	- 3.2%	501	- 13.2%
Nov-2019	475	- 8.8%	526	- 4.9%
Dec-2019	488	- 9.3%	518	- 10.4%
Jan-2020	502	- 4.6%	511	- 14.1%
Feb-2020	499	- 6.0%	502	- 14.0%
Mar-2020	459	- 15.5%	545	- 4.0%
Apr-2020	420	- 18.9%	540	- 1.3%
12-Month Avg	473	- 9.6%	514	- 12.1%

Historical Inventory of Homes for Sale by Month

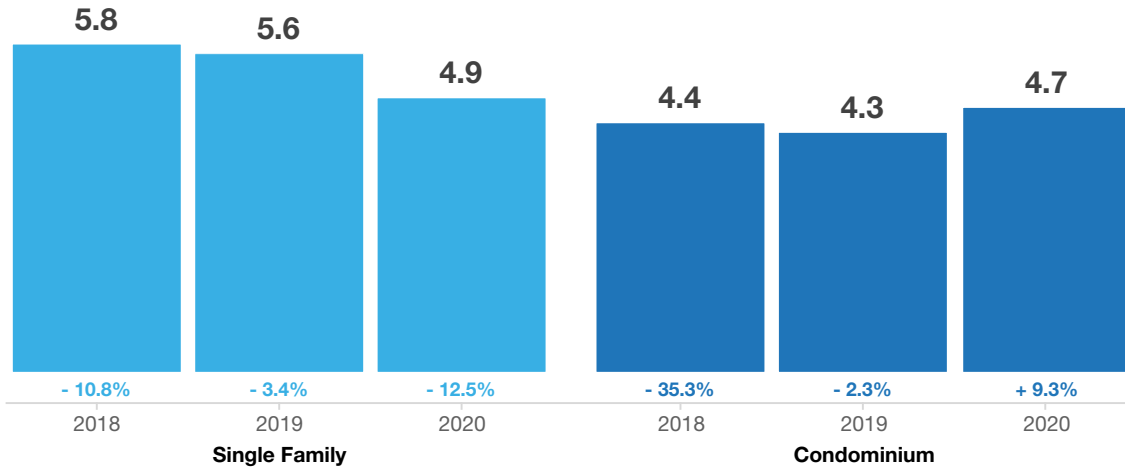


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



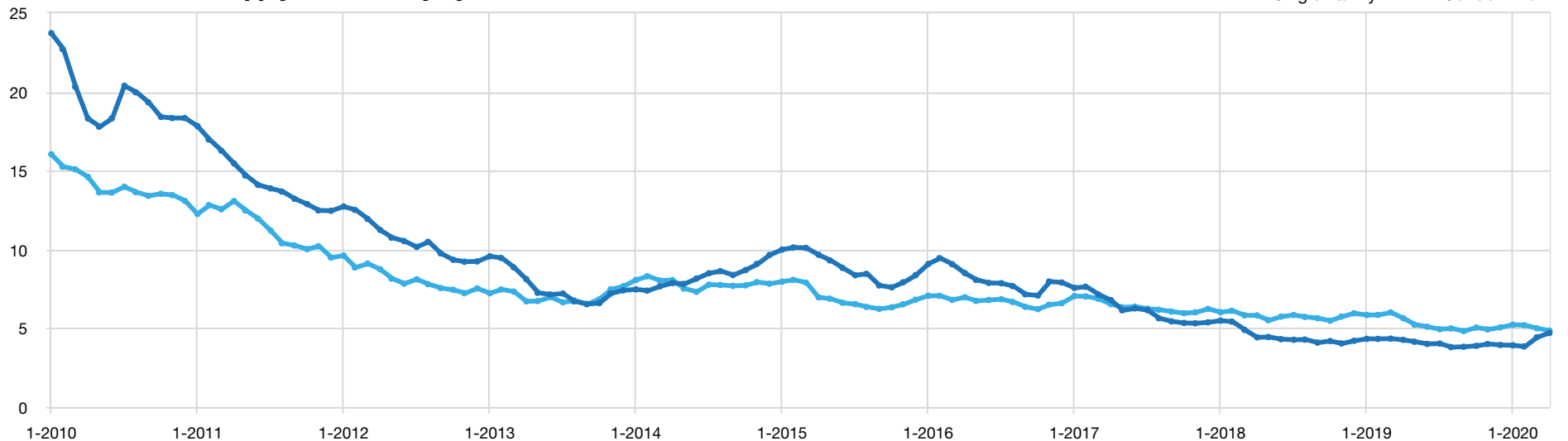
April



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
May-2019	5.2	- 5.5%	4.1	- 6.8%
Jun-2019	5.1	- 10.5%	4.0	- 7.0%
Jul-2019	4.9	- 15.5%	4.0	- 7.0%
Aug-2019	5.0	- 12.3%	3.8	- 11.6%
Sep-2019	4.8	- 14.3%	3.8	- 7.3%
Oct-2019	5.0	- 9.1%	3.9	- 7.1%
Nov-2019	4.9	- 14.0%	4.0	0.0%
Dec-2019	5.1	- 15.0%	3.9	- 7.1%
Jan-2020	5.2	- 10.3%	3.9	- 9.3%
Feb-2020	5.2	- 10.3%	3.8	- 11.6%
Mar-2020	5.0	- 16.7%	4.4	+ 2.3%
Apr-2020	4.9	- 12.5%	4.7	+ 9.3%
12-Month Avg*	5.0	- 12.4%	4.0	- 5.0%

* Months Supply for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2019	4-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		323	217	- 32.8%	1,415	1,173	- 17.1%
Pending Sales		263	91	- 65.4%	1,054	720	- 31.7%
Closed Sales		229	186	- 18.8%	915	905	- 1.1%
Days on Market Until Sale		129	174	+ 34.9%	141	150	+ 6.4%
Median Sales Price		\$573,000	\$690,000	+ 20.4%	\$600,000	\$671,500	+ 11.9%
Average Sales Price		\$857,420	\$949,126	+ 10.7%	\$826,903	\$857,329	+ 3.7%
Percent of List Price Received		96.9%	97.2%	+ 0.3%	96.7%	97.2%	+ 0.5%
Housing Affordability Index		60	52	- 13.3%	58	54	- 6.9%
Inventory of Homes for Sale		1,389	1,261	- 9.2%	—	—	—
Months Supply of Inventory		5.9	5.9	0.0%	—	—	—

Single Family Monthly Sales Volume

April 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2020			March 2020			April 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	12	\$16,442,500	\$857,500	11	\$13,776,000	\$1,099,000	8	\$9,725,900	\$1,093,750
Hana	1	\$895,000	\$895,000	0	--	--	2	\$3,825,000	\$1,912,500
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$4,500,000	\$2,250,000	4	\$8,550,005	\$1,900,003	2	\$3,100,000	\$1,550,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	15	\$10,346,625	\$690,000	6	\$4,140,995	\$673,825	8	\$5,278,000	\$672,500
Kapalua	0	--	--	1	\$6,400,000	\$6,400,000	1	\$3,270,000	\$3,270,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	15	\$16,479,499	\$790,000	11	\$16,062,500	\$985,000	13	\$10,644,510	\$791,010
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$8,379,750	\$1,300,000	7	\$6,888,658	\$865,000	3	\$2,065,000	\$565,000
Lahaina	0	--	--	3	\$4,425,199	\$1,310,000	3	\$8,144,000	\$2,525,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	8	\$7,105,000	\$661,250	7	\$5,272,500	\$685,000	2	\$1,270,000	\$635,000
Maui Meadows	0	--	--	1	\$1,200,000	\$1,200,000	2	\$4,200,000	\$2,100,000
Nahiku	1	\$795,000	\$795,000	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$699,000	\$699,000	5	\$16,112,000	\$1,550,000	4	\$4,070,000	\$995,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$1,894,000	\$590,000	8	\$7,105,000	\$935,000	4	\$2,882,000	\$660,000
Spreckelsville/Paia/Kuau	0	--	--	2	\$1,522,400	\$761,200	0	--	--
Wailea/Makena	2	\$4,950,000	\$2,475,000	2	\$4,140,000	\$2,070,000	5	\$10,234,500	\$1,600,000
Wailuku	16	\$11,204,060	\$713,295	13	\$8,282,865	\$629,000	18	\$13,273,790	\$683,645
Lanai	1	\$440,000	\$440,000	3	\$1,695,000	\$445,000	1	\$288,000	\$288,000
Molokai	1	\$490,000	\$490,000	6	\$3,186,500	\$429,000	2	\$1,400,000	\$700,000
All MLS	84	\$84,620,434	\$754,523	90	\$108,759,622	\$837,500	78	\$83,670,700	\$819,500

Condominium Monthly Sales Volume

April 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2020			March 2020			April 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	21	\$40,966,500	\$2,150,000	21	\$30,904,881	\$1,820,000	11	\$15,015,000	\$1,160,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$451,000	\$225,500	8	\$1,162,500	\$139,000	6	\$1,176,750	\$167,500
Kapalua	3	\$4,387,000	\$735,000	2	\$1,995,000	\$997,500	2	\$5,800,000	\$2,900,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	30	\$15,305,300	\$452,000	54	\$27,365,862	\$465,000	67	\$34,983,766	\$429,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,680,754	\$602,494	16	\$10,511,863	\$601,267	6	\$2,873,666	\$537,500
Maalaea	2	\$639,000	\$319,500	2	\$1,289,950	\$644,975	3	\$1,416,000	\$540,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	11	\$4,664,900	\$445,000	28	\$14,512,549	\$496,250	18	\$7,999,388	\$434,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$675,000	\$675,000	1	\$605,000	\$605,000	1	\$645,000	\$645,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	7	\$13,234,000	\$950,000	19	\$34,837,000	\$1,400,000	11	\$16,225,001	\$1,005,000
Wailuku	1	\$434,000	\$434,000	6	\$2,381,000	\$400,000	12	\$5,383,745	\$409,000
Lanai	0	--	--	0	--	--	1	\$155,000	\$155,000
Molokai	2	\$459,000	\$229,500	4	\$729,500	\$192,250	0	--	--
All MLS	87	\$85,896,454	\$602,494	161	\$126,295,105	\$555,000	138	\$91,673,316	\$444,444

Land Monthly Sales Volume

April 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	April 2020			March 2020			April 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$1,084,000	\$325,000	2	\$509,000	\$254,500	1	\$361,000	\$361,000
Hana	0	--	--	3	\$4,449,000	\$1,100,000	2	\$1,295,000	\$647,500
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$355,000	\$355,000	0	--	--	0	--	--
Kahakuloa	1	\$425,000	\$425,000	0	--	--	1	\$360,000	\$360,000
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$330,000	\$330,000	1	\$1,000,000	\$1,000,000	1	\$486,700	\$486,700
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$1,326,000	\$357,500	1	\$650,000	\$650,000	3	\$2,200,000	\$485,000
Lahaina	0	--	--	1	\$1,550,000	\$1,550,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$860,000	\$430,000	0	--	--	2	\$1,220,000	\$610,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$370,000	\$370,000	1	\$725,000	\$725,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$675,000	\$675,000	0	--	--	1	\$13,500,000	\$13,500,000
Wailuku	2	\$965,500	\$482,750	2	\$620,000	\$310,000	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	3	\$279,500	\$95,500	1	\$110,000	--
All MLS	15	\$6,020,500	\$425,000	14	\$9,427,500	\$392,000	13	\$20,257,700	\$555,850

Single Family Sales – Year to Date

April 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-20 YTD Sales	Apr-19 YTD Sales	Unit Change	Percent Change	Apr-20 YTD Average	Apr-19 YTD Average	Dollar Change	Percent Change	Apr-20 YTD Median	Apr-19 YTD Median	Dollar Change	Percent Change	Apr-20 YTD Volume	Apr-19 YTD Volume	Dollar Change	Percent Change
Haiku	32	25	+7	+28.0%	\$1,211,484	\$873,036	+\$338,448	+38.8%	\$951,000	\$808,000	+\$143,000	+17.7%	\$38,767,500	\$21,825,900	+\$16,941,600	+77.6%
Hana	1	3	-2	-66.7%	\$895,000	\$1,537,226	-\$642,226	-41.8%	\$895,000	\$786,677	+\$108,323	+13.8%	\$895,000	\$4,611,677	-\$3,716,677	-80.6%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	9	9	0	0.0%	\$2,113,889	\$1,736,889	+\$377,001	+21.7%	\$2,100,000	\$1,599,000	+\$501,000	+31.3%	\$19,025,005	\$15,632,000	+\$3,393,005	+21.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	39	31	+8	+25.8%	\$669,445	\$664,855	+\$4,591	+0.7%	\$662,650	\$660,000	+\$2,650	+0.4%	\$26,108,370	\$20,610,500	+\$5,497,870	+26.7%
Kapalua	3	6	-3	-50.0%	\$3,623,333	\$2,434,837	+\$1,188,497	+48.8%	\$2,450,000	\$2,400,000	+\$50,000	+2.1%	\$10,870,000	\$14,609,020	-\$3,739,020	-25.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	50	52	-2	-3.8%	\$1,159,818	\$889,472	+\$270,346	+30.4%	\$845,000	\$815,000	+\$30,000	+3.7%	\$57,990,903	\$46,252,560	+\$11,738,343	+25.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	24	18	+6	+33.3%	\$1,097,455	\$1,023,694	+\$73,760	+7.2%	\$966,250	\$1,115,000	-\$148,750	-13.3%	\$26,338,908	\$18,426,500	+\$7,912,408	+42.9%
Lahaina	13	21	-8	-38.1%	\$1,861,417	\$1,721,190	+\$140,226	+8.1%	\$1,180,000	\$874,000	+\$306,000	+35.0%	\$24,198,418	\$36,144,999	-\$11,946,581	-33.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	25	21	+4	+19.0%	\$890,242	\$1,050,768	-\$160,526	-15.3%	\$687,500	\$680,000	+\$7,500	+1.1%	\$22,256,050	\$22,066,129	+\$189,921	+0.9%
Maui Meadows	4	5	-1	-20.0%	\$1,201,250	\$1,667,000	-\$465,750	-27.9%	\$1,215,000	\$1,585,000	-\$370,000	-23.3%	\$4,805,000	\$8,335,000	-\$3,530,000	-42.4%
Nahiku	1	0	+1	--	\$795,000	--	--	--	\$795,000	--	--	--	\$795,000	\$0	+\$795,000	--
Napili/Kahana/Honokowai	12	11	+1	+9.1%	\$1,955,091	\$1,635,795	+\$319,296	+19.5%	\$1,100,000	\$950,000	+\$150,000	+15.8%	\$23,281,000	\$17,993,743	+\$5,287,257	+29.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	21	15	+6	+40.0%	\$754,548	\$805,933	-\$51,386	-6.4%	\$764,000	\$765,000	-\$1,000	-0.1%	\$15,845,500	\$12,089,000	+\$3,756,500	+31.1%
Spreckelsville/Paia/Kuau	5	6	-1	-16.7%	\$1,149,480	\$1,190,354	-\$40,874	-3.4%	\$950,000	\$1,079,063	-\$129,063	-12.0%	\$5,747,400	\$7,142,125	-\$1,394,725	-19.5%
Wailea/Makena	8	12	-4	-33.3%	\$2,237,500	\$2,232,121	+\$5,379	+0.2%	\$2,200,000	\$1,650,000	+\$550,000	+33.3%	\$17,900,000	\$26,785,450	-\$8,885,450	-33.2%
Wailuku	77	66	+11	+16.7%	\$693,653	\$659,731	+\$33,922	+5.1%	\$721,825	\$642,000	+\$79,825	+12.4%	\$53,411,263	\$43,542,239	+\$9,869,024	+22.7%
Lanai	8	1	+7	+700.0%	\$488,875	\$288,000	+\$200,875	+69.7%	\$442,500	\$288,000	+\$154,500	+53.6%	\$3,911,000	\$288,000	+\$3,623,000	+1,258.0%
Molokai	10	14	-4	-28.6%	\$511,650	\$411,657	+\$99,993	+24.3%	\$482,500	\$313,000	+\$169,500	+54.2%	\$5,116,500	\$5,763,200	-\$646,700	-11.2%
All MLS	342	316	+26	+8.2%	\$1,042,486	\$1,019,361	+\$23,125	+2.3%	\$762,000	\$750,000	+\$12,000	+1.6%	\$357,262,817	\$322,118,042	+\$35,144,775	+10.9%

Total Condominium Sales – Year to Date

April 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-20 YTD Sales	Apr-19 YTD Sales	Unit Change	Percent Change	Apr-20 YTD Average	Apr-19 YTD Average	Dollar Change	Percent Change	Apr-20 YTD Median	Apr-19 YTD Median	Dollar Change	Percent Change	Apr-20 YTD Volume	Apr-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	68	41	+27	+65.9%	\$1,433,892	\$1,168,445	+\$265,447	+22.7%	\$1,175,000	\$930,000	+\$245,000	+26.3%	\$97,504,631	\$47,906,250	+\$49,598,381	+103.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	15	10	+5	+50.0%	\$153,633	\$190,375	-\$36,742	-19.3%	\$140,000	\$150,000	-\$10,000	-6.7%	\$2,304,500	\$1,903,750	+\$400,750	+21.1%
Kapalua	10	19	-9	-47.4%	\$1,462,200	\$1,648,921	-\$186,721	-11.3%	\$985,000	\$900,000	+\$85,000	+9.4%	\$14,622,000	\$31,329,500	-\$16,707,500	-53.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	173	223	-50	-22.4%	\$583,858	\$536,628	+\$47,230	+8.8%	\$500,000	\$433,000	+\$67,000	+15.5%	\$101,007,466	\$119,668,038	-\$18,660,572	-15.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	47	37	+10	+27.0%	\$629,841	\$485,740	+\$144,101	+29.7%	\$595,000	\$525,000	+\$70,000	+13.3%	\$29,602,547	\$17,972,396	+\$11,630,151	+64.7%
Maalaea	17	13	+4	+30.8%	\$401,703	\$489,731	-\$88,028	-18.0%	\$345,000	\$520,000	-\$175,000	-33.7%	\$6,828,950	\$6,366,500	+\$462,450	+7.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	86	89	-3	-3.4%	\$548,057	\$469,146	+\$78,911	+16.8%	\$499,200	\$437,000	+\$62,200	+14.2%	\$47,132,922	\$41,754,015	+\$5,378,907	+12.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	1	+2	+200.0%	\$626,667	\$645,000	-\$18,333	-2.8%	\$605,000	\$645,000	-\$40,000	-6.2%	\$1,880,000	\$645,000	+\$1,235,000	+191.5%
Spreckelsville/Paia/Kuau	0	2	-2	-100.0%	--	\$365,500	--	--	--	\$365,500	--	--	\$0	\$731,000	-\$731,000	-100.0%
Wailea/Makena	46	52	-6	-11.5%	\$1,553,304	\$1,562,396	-\$9,092	-0.6%	\$1,025,000	\$1,289,550	-\$264,550	-20.5%	\$71,452,000	\$81,244,601	-\$9,792,601	-12.1%
Wailuku	30	47	-17	-36.2%	\$432,165	\$463,561	-\$31,396	-6.8%	\$400,000	\$529,900	-\$129,900	-24.5%	\$12,964,950	\$21,787,345	-\$8,822,395	-40.5%
Lanai	3	1	+2	+200.0%	\$1,136,000	\$155,000	+\$981,000	+632.9%	\$850,000	\$155,000	+\$695,000	+448.4%	\$3,408,000	\$155,000	+\$3,253,000	+2,098.7%
Molokai	11	8	+3	+37.5%	\$185,591	\$157,575	+\$28,016	+17.8%	\$190,000	\$139,500	+\$50,500	+36.2%	\$2,041,500	\$1,260,600	+\$780,900	+61.9%
All MLS	509	543	-34	-6.3%	\$767,681	\$686,416	+\$81,264	+11.8%	\$569,000	\$517,000	+\$52,000	+10.1%	\$390,749,466	\$372,723,995	+\$18,025,471	+4.8%

Fee Simple Condominium Sales – Year to Date

April 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-20 YTD Sales	Apr-19 YTD Sales	Unit Change	Percent Change	Apr-20 YTD Average	Apr-19 YTD Average	Dollar Change	Percent Change	Apr-20 YTD Median	Apr-19 YTD Median	Dollar Change	Percent Change	Apr-20 YTD Volume	Apr-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	62	38	+24	+63.2%	\$1,525,042	\$1,214,770	+\$310,273	+25.5%	\$1,679,500	\$1,022,000	+\$657,500	+64.3%	\$94,552,631	\$46,161,250	+\$48,391,381	+104.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	15	10	+5	+50.0%	\$153,633	\$190,375	-\$36,742	-19.3%	\$140,000	\$150,000	-\$10,000	-6.7%	\$2,304,500	\$1,903,750	+\$400,750	+21.1%
Kapalua	10	19	-9	-47.4%	\$1,462,200	\$1,648,921	-\$186,721	-11.3%	\$985,000	\$900,000	+\$85,000	+9.4%	\$14,622,000	\$31,329,500	-\$16,707,500	-53.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	168	222	-54	-24.3%	\$591,062	\$537,063	+\$53,999	+10.1%	\$513,250	\$433,000	+\$80,250	+18.5%	\$99,298,466	\$119,228,038	-\$19,929,572	-16.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	47	37	+10	+27.0%	\$629,841	\$485,740	+\$144,101	+29.7%	\$595,000	\$525,000	+\$70,000	+13.3%	\$29,602,547	\$17,972,396	+\$11,630,151	+64.7%
Maalaea	8	9	-1	-11.1%	\$494,869	\$520,167	-\$25,298	-4.9%	\$457,000	\$532,000	-\$75,000	-14.1%	\$3,958,950	\$4,681,500	-\$722,550	-15.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	70	78	-8	-10.3%	\$596,713	\$514,334	+\$82,380	+16.0%	\$527,500	\$450,000	+\$77,500	+17.2%	\$41,769,922	\$40,118,015	+\$1,651,907	+4.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	1	+2	+200.0%	\$626,667	\$645,000	-\$18,333	-2.8%	\$605,000	\$645,000	-\$40,000	-6.2%	\$1,880,000	\$645,000	+\$1,235,000	+191.5%
Spreckelsville/Paia/Kuau	0	2	-2	-100.0%	--	\$365,500	--	--	--	\$365,500	--	--	\$0	\$731,000	-\$731,000	-100.0%
Wailea/Makena	46	52	-6	-11.5%	\$1,553,304	\$1,562,396	-\$9,092	-0.6%	\$1,025,000	\$1,289,550	-\$264,550	-20.5%	\$71,452,000	\$81,244,601	-\$9,792,601	-12.1%
Wailuku	30	47	-17	-36.2%	\$432,165	\$463,561	-\$31,396	-6.8%	\$400,000	\$529,900	-\$129,900	-24.5%	\$12,964,950	\$21,787,345	-\$8,822,395	-40.5%
Lanai	3	1	+2	+200.0%	\$1,136,000	\$155,000	+\$981,000	+632.9%	\$850,000	\$155,000	+\$695,000	+448.4%	\$3,408,000	\$155,000	+\$3,253,000	+2,098.7%
Molokai	10	7	+3	+42.9%	\$195,150	\$170,571	+\$24,579	+14.4%	\$205,000	\$150,000	+\$55,000	+36.7%	\$1,951,500	\$1,194,000	+\$757,500	+63.4%
All MLS	472	523	-51	-9.8%	\$800,351	\$702,010	+\$98,340	+14.0%	\$590,000	\$525,000	+\$65,000	+12.4%	\$377,765,466	\$367,151,395	+\$10,614,071	+2.9%

Leasehold Condominium Sales – Year to Date

April 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-20 YTD Sales	Apr-19 YTD Sales	Unit Change	Percent Change	Apr-20 YTD Average	Apr-19 YTD Average	Dollar Change	Percent Change	Apr-20 YTD Median	Apr-19 YTD Median	Dollar Change	Percent Change	Apr-20 YTD Volume	Apr-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	6	3	+3	+100.0%	\$492,000	\$581,667	-\$89,667	-15.4%	\$470,000	\$670,000	-\$200,000	-29.9%	\$2,952,000	\$1,745,000	+\$1,207,000	+69.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	5	1	+4	+400.0%	\$341,800	\$440,000	-\$98,200	-22.3%	\$270,000	\$440,000	-\$170,000	-38.6%	\$1,709,000	\$440,000	+\$1,269,000	+288.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	9	4	+5	+125.0%	\$318,889	\$421,250	-\$102,361	-24.3%	\$299,500	\$422,500	-\$123,000	-29.1%	\$2,870,000	\$1,685,000	+\$1,185,000	+70.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	16	11	+5	+45.5%	\$335,188	\$148,727	+\$186,460	+125.4%	\$169,250	\$145,000	+\$24,250	+16.7%	\$5,363,000	\$1,636,000	+\$3,727,000	+227.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$90,000	\$66,600	+\$23,400	+35.1%	\$90,000	\$66,600	+\$23,400	+35.1%	\$90,000	\$66,600	+\$23,400	+35.1%
All MLS	37	20	+17	+85.0%	\$350,919	\$278,630	+\$72,289	+25.9%	\$289,000	\$174,000	+\$115,000	+66.1%	\$12,984,000	\$5,572,600	+\$7,411,400	+133.0%

Land Sales – Year to Date

April 2020 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Apr-20 YTD Sales	Apr-19 YTD Sales	Unit Change	Percent Change	Apr-20 YTD Average	Apr-19 YTD Average	Dollar Change	Percent Change	Apr-20 YTD Median	Apr-19 YTD Median	Dollar Change	Percent Change	Apr-20 YTD Volume	Apr-19 YTD Volume	Dollar Change	Percent Change
Haiku	11	11	0	0.0%	\$565,227	\$438,761	+\$126,466	+28.8%	\$409,000	\$494,875	-\$85,875	-17.4%	\$6,217,500	\$4,826,375	+\$1,391,125	+28.8%
Hana	5	5	0	0.0%	\$1,134,800	\$743,400	+\$391,400	+52.6%	\$825,000	\$670,000	+\$155,000	+23.1%	\$5,674,000	\$3,717,000	+\$1,957,000	+52.6%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	3	0	0.0%	\$358,333	\$817,500	-\$459,167	-56.2%	\$355,000	\$820,000	-\$465,000	-56.7%	\$1,075,000	\$2,452,500	-\$1,377,500	-56.2%
Kahakuloa	1	1	0	0.0%	\$425,000	\$360,000	+\$65,000	+18.1%	\$425,000	\$360,000	+\$65,000	+18.1%	\$425,000	\$360,000	+\$65,000	+18.1%
Kahului	1	0	+1	--	\$225,000	--	--	--	\$225,000	--	--	--	\$225,000	\$0	+\$225,000	--
Kapalua	2	2	0	0.0%	\$800,000	\$1,575,000	-\$775,000	-49.2%	\$800,000	\$1,575,000	-\$775,000	-49.2%	\$1,600,000	\$3,150,000	-\$1,550,000	-49.2%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	4	-1	-25.0%	\$523,333	\$592,425	-\$69,092	-11.7%	\$330,000	\$480,850	-\$150,850	-31.4%	\$1,570,000	\$2,369,700	-\$799,700	-33.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	11	9	+2	+22.2%	\$498,441	\$548,556	-\$50,115	-9.1%	\$395,000	\$485,000	-\$90,000	-18.6%	\$5,482,850	\$4,937,000	+\$545,850	+11.1%
Lahaina	2	5	-3	-60.0%	\$962,500	\$1,400,000	-\$437,500	-31.3%	\$962,500	\$1,650,000	-\$687,500	-41.7%	\$1,925,000	\$7,000,000	-\$5,075,000	-72.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	2	3	-1	-33.3%	\$430,000	\$540,000	-\$110,000	-20.4%	\$430,000	\$400,000	+\$30,000	+7.5%	\$860,000	\$1,620,000	-\$760,000	-46.9%
Maui Meadows	0	1	-1	-100.0%	--	\$316,000	--	--	--	\$316,000	--	--	\$0	\$316,000	-\$316,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	1	0	0.0%	\$370,000	\$725,000	-\$355,000	-49.0%	\$370,000	\$725,000	-\$355,000	-49.0%	\$370,000	\$725,000	-\$355,000	-49.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	1	4	-3	-75.0%	\$675,000	\$6,959,375	-\$6,284,375	-90.3%	\$675,000	\$6,918,750	-\$6,243,750	-90.2%	\$675,000	\$27,837,500	-\$27,162,500	-97.6%
Wailuku	6	4	+2	+50.0%	\$330,750	\$302,083	+\$28,668	+9.5%	\$337,500	\$312,500	+\$25,000	+8.0%	\$1,984,500	\$1,208,330	+\$776,170	+64.2%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	3	+2	+66.7%	\$140,900	\$213,750	-\$72,850	-34.1%	\$110,000	\$213,750	-\$103,750	-48.5%	\$704,500	\$537,500	+\$167,000	+31.1%
All MLS	54	56	-2	-3.6%	\$533,118	\$1,108,126	-\$575,008	-51.9%	\$395,000	\$495,000	-\$100,000	-20.2%	\$28,788,350	\$61,056,905	-\$32,268,555	-52.8%