

Monthly Indicators



November 2019

In November, the Federal Reserve reduced its benchmark rate for the third time this year. This action was widely anticipated by the market. Mortgage rates have remained steady this month and are still down more than 1 percent from last year at this time. Residential new construction activity continues to rise nationally. The U.S. Commerce Department reports that new housing permits rose 5% in October to a new 12-year high of 1.46 million units.

New Listings decreased 20.4 percent for Single Family homes but increased 23.7 percent for Condominium homes. Pending Sales increased 18.5 percent for Single Family homes and 22.9 percent for Condominium homes. Inventory decreased 15.0 percent for Single Family homes and 8.9 percent for Condominium homes.

Median Sales Price decreased 1.4 percent to \$730,000 for Single Family homes and 5.9 percent to \$497,550 for Condominium homes. Days on Market decreased 6.9 percent for Single Family homes but increased 37.0 percent for Condominium homes. Months Supply of Inventory decreased 19.3 percent for Single Family homes and 2.5 percent for Condominium homes.

While many economic signs are quite strong, total household debt has been rising for twenty-one consecutive quarters and is now \$1.3 trillion higher than the previous peak of \$12.68 trillion in 2008. While delinquency rates remain low across most debt types (including mortgages), higher consumer debt loads can limit future household spending capability and increase risk if the economy slows down.

Quick Facts

+ 10.4%

Change in Number of
Closed Sales
All Properties

- 5.7%

Change in Number of
Median Sales Price
All Properties

- 11.2%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	11-2018	11-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		152	121	- 20.4%	1,422	1,451	+ 2.0%
Pending Sales		81	96	+ 18.5%	1,011	1,088	+ 7.6%
Closed Sales		76	71	- 6.6%	1,044	1,019	- 2.4%
Days on Market Until Sale		131	122	- 6.9%	147	134	- 8.8%
Median Sales Price		\$740,398	\$730,000	- 1.4%	\$712,175	\$743,000	+ 4.3%
Average Sales Price		\$1,097,242	\$1,007,843	- 8.1%	\$1,038,434	\$1,085,161	+ 4.5%
Percent of List Price Received		97.1%	97.4%	+ 0.3%	96.8%	96.7%	- 0.1%
Housing Affordability Index		42	46	+ 9.5%	44	45	+ 2.3%
Inventory of Homes for Sale		520	442	- 15.0%	—	—	—
Months Supply of Inventory		5.7	4.6	- 19.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



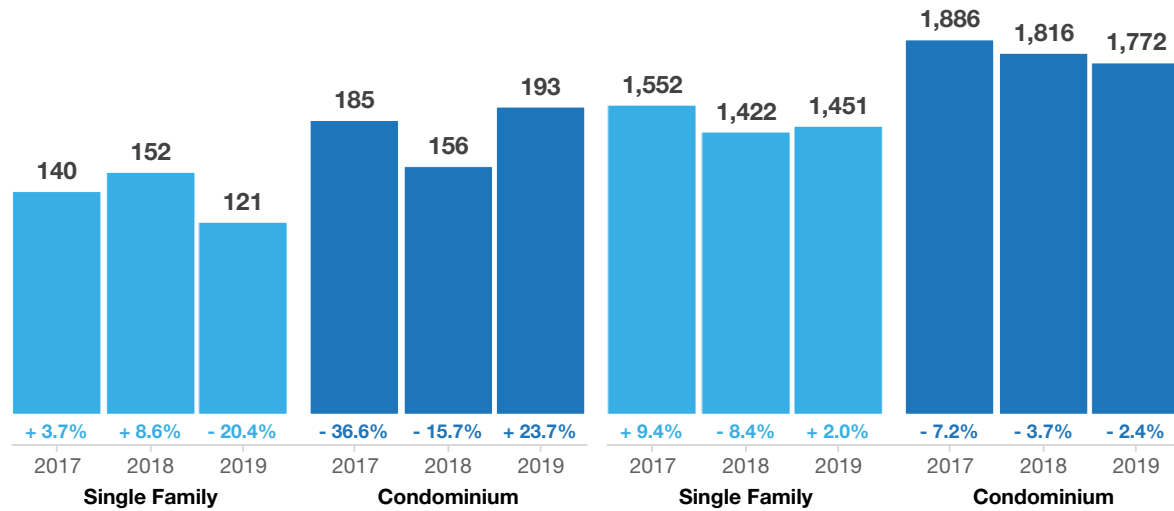
Key Metrics	Historical Sparkbars	11-2018	11-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		156	193	+ 23.7%	1,816	1,772	- 2.4%
Pending Sales		109	134	+ 22.9%	1,523	1,428	- 6.2%
Closed Sales		120	140	+ 16.7%	1,535	1,482	- 3.5%
Days on Market Until Sale		135	185	+ 37.0%	156	139	- 10.9%
Median Sales Price		\$528,650	\$497,550	- 5.9%	\$500,000	\$515,500	+ 3.1%
Average Sales Price		\$777,599	\$692,377	- 11.0%	\$728,130	\$702,998	- 3.5%
Percent of List Price Received		97.7%	97.7%	0.0%	97.4%	97.7%	+ 0.3%
Housing Affordability Index		59	68	+ 15.3%	62	65	+ 4.8%
Inventory of Homes for Sale		549	500	- 8.9%	—	—	—
Months Supply of Inventory		4.0	3.9	- 2.5%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

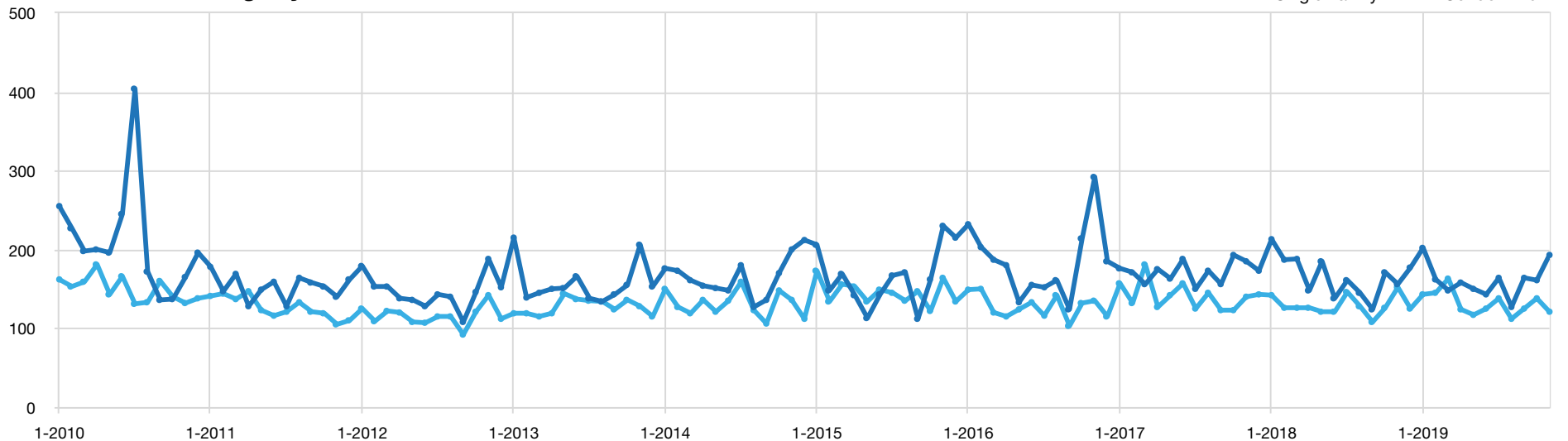


November



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	125	- 12.6%	177	+ 2.3%
Jan-2019	143	+ 0.7%	202	- 5.2%
Feb-2019	145	+ 15.1%	162	- 13.4%
Mar-2019	163	+ 29.4%	148	- 21.3%
Apr-2019	124	- 1.6%	158	+ 6.8%
May-2019	117	- 3.3%	150	- 18.9%
Jun-2019	125	+ 3.3%	143	+ 3.6%
Jul-2019	138	- 5.5%	164	+ 1.9%
Aug-2019	112	- 12.5%	127	- 12.4%
Sep-2019	125	+ 15.7%	164	+ 32.3%
Oct-2019	138	+ 9.5%	161	- 5.8%
Nov-2019	121	- 20.4%	193	+ 23.7%
12-Month Avg	131	+ 0.8%	162	- 2.4%

Historical New Listings by Month

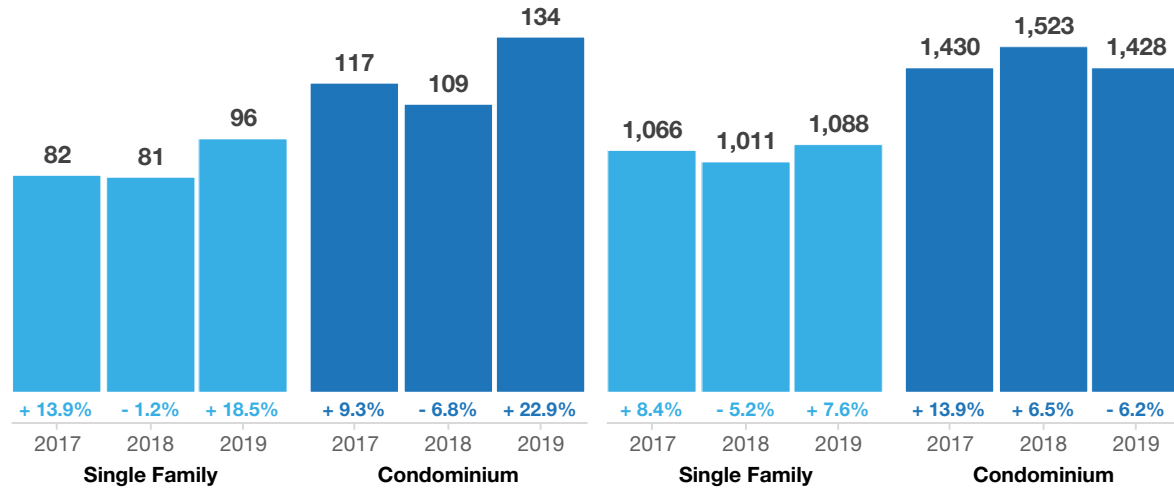


Pending Sales

A count of the properties on which offers have been accepted in a given month.

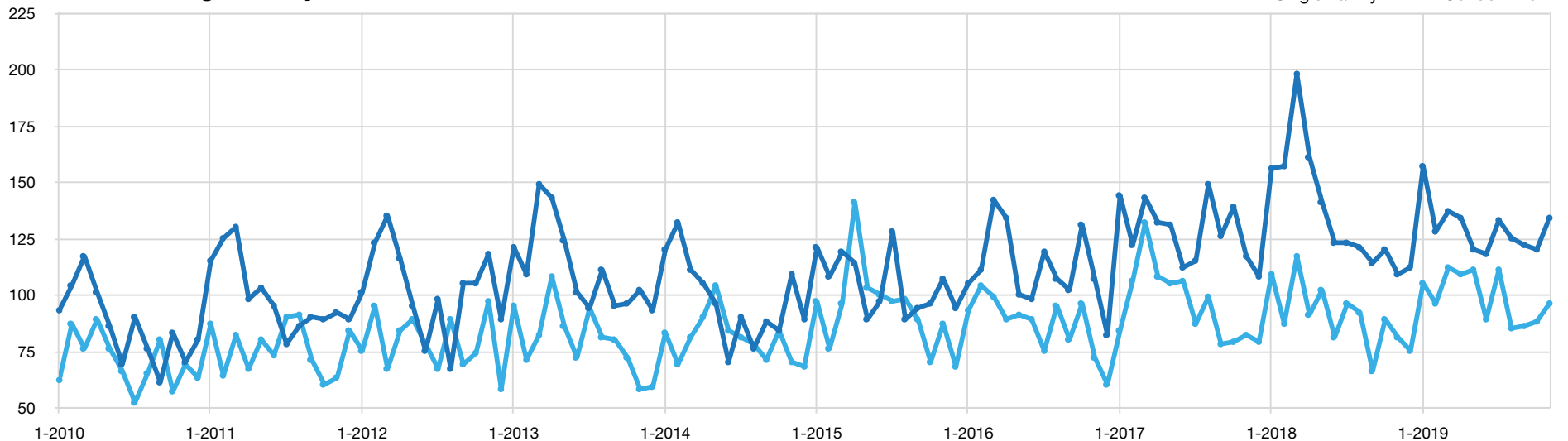


November



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	75	- 5.1%	112	+ 3.7%
Jan-2019	105	- 3.7%	157	+ 0.6%
Feb-2019	96	+ 10.3%	128	- 18.5%
Mar-2019	112	- 4.3%	137	- 30.8%
Apr-2019	109	+ 19.8%	134	- 16.8%
May-2019	111	+ 8.8%	120	- 14.9%
Jun-2019	89	+ 9.9%	118	- 4.1%
Jul-2019	111	+ 15.6%	133	+ 8.1%
Aug-2019	85	- 7.6%	125	+ 3.3%
Sep-2019	86	+ 30.3%	122	+ 7.0%
Oct-2019	88	- 1.1%	120	0.0%
Nov-2019	96	+ 18.5%	134	+ 22.9%
12-Month Avg	97	+ 6.6%	128	- 5.9%

Historical Pending Sales by Month

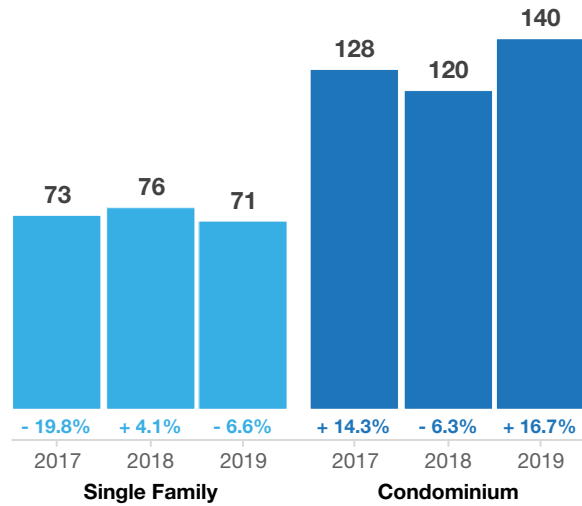


Closed Sales

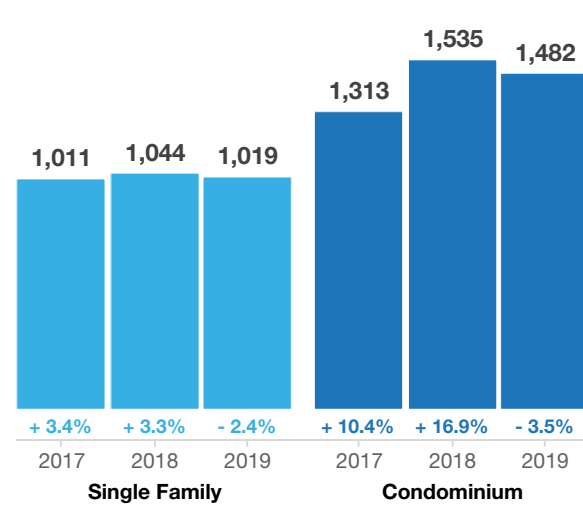
A count of the actual sales that closed in a given month.



November

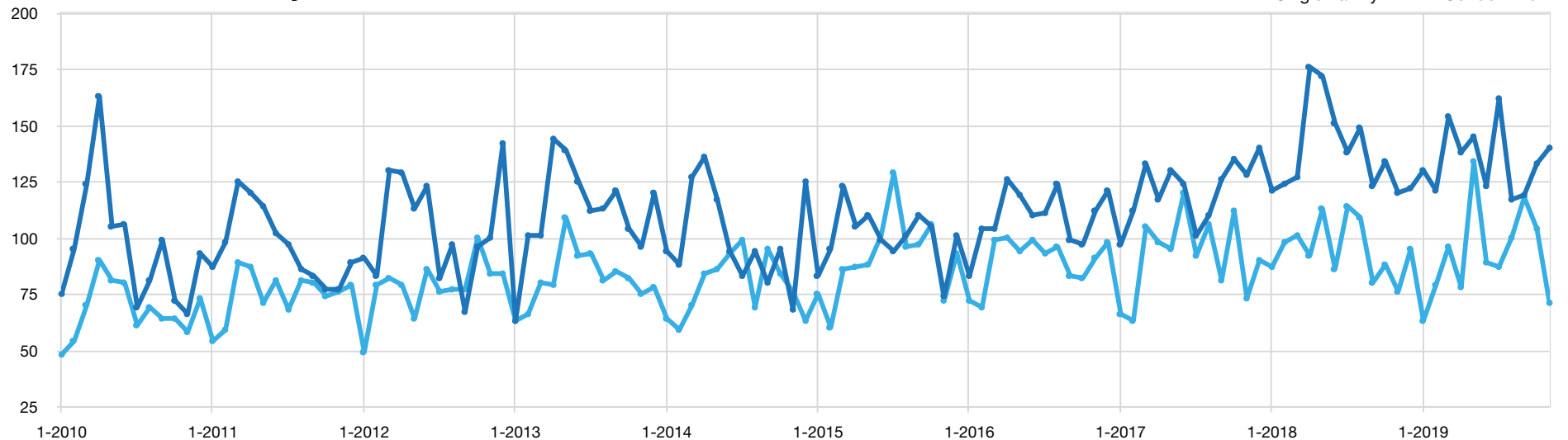


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	95	+ 5.6%	122	- 12.9%
Jan-2019	63	- 27.6%	130	+ 7.4%
Feb-2019	79	- 19.4%	121	- 2.4%
Mar-2019	96	- 5.0%	154	+ 21.3%
Apr-2019	78	- 15.2%	138	- 21.6%
May-2019	134	+ 18.6%	145	- 15.7%
Jun-2019	89	+ 3.5%	123	- 18.5%
Jul-2019	87	- 23.7%	162	+ 17.4%
Aug-2019	100	- 8.3%	117	- 21.5%
Sep-2019	118	+ 47.5%	119	- 3.3%
Oct-2019	104	+ 18.2%	133	- 0.7%
Nov-2019	71	- 6.6%	140	+ 16.7%
12-Month Avg	93	- 2.1%	134	- 4.3%

Historical Closed Sales by Month

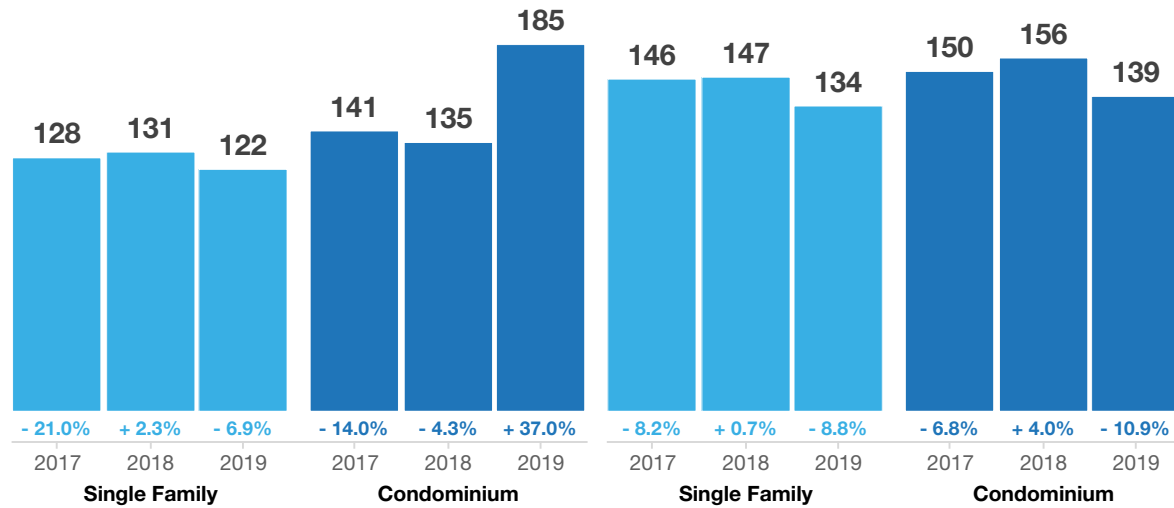


Days on Market Until Sale

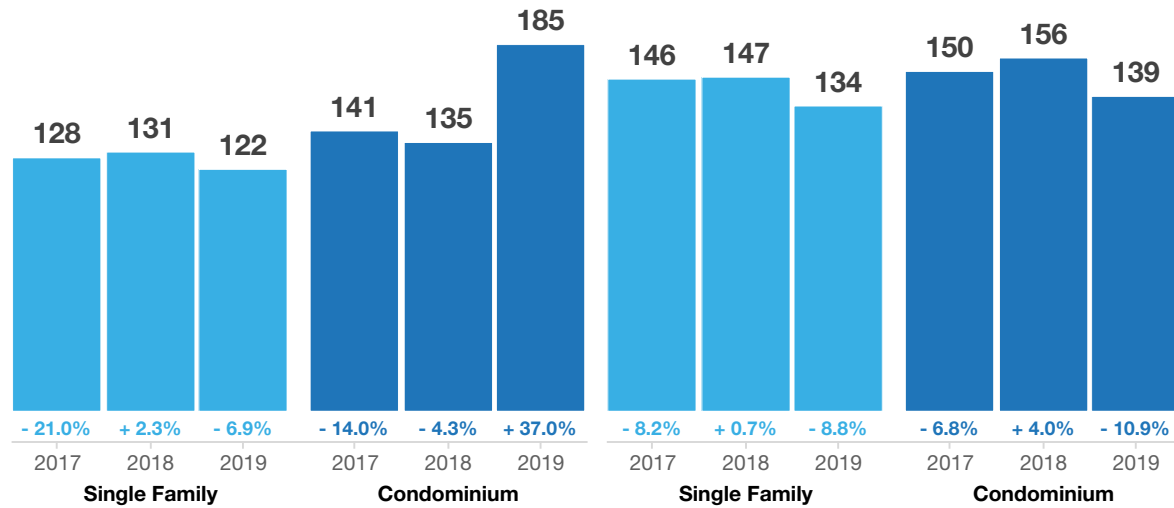
Average number of days between when a property is listed and when it closed in a given month.



November



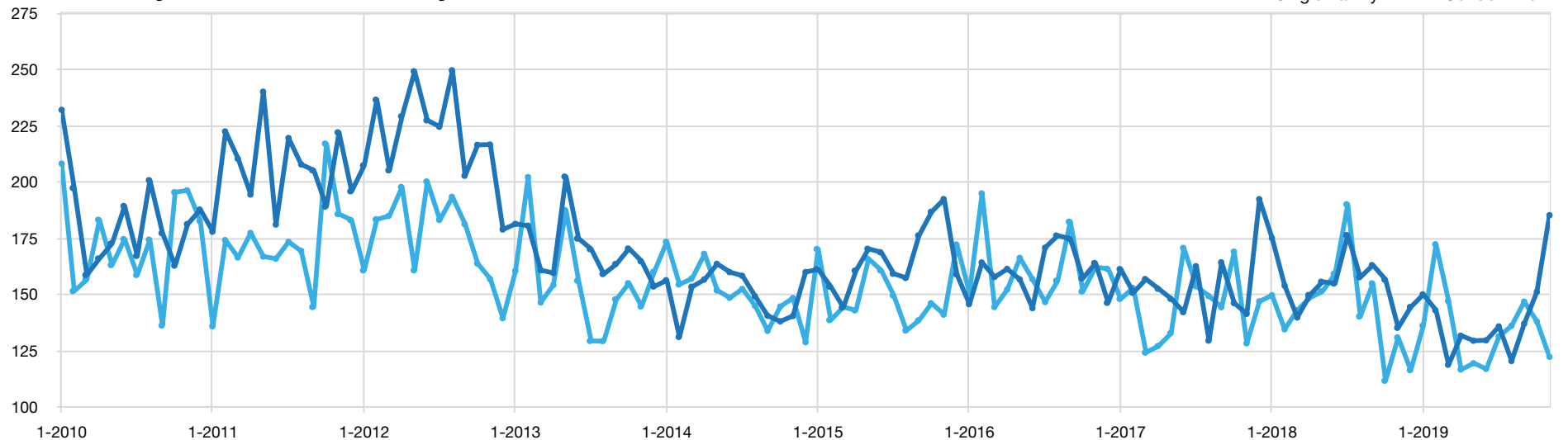
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	116	-21.1%	144	-25.0%
Jan-2019	136	-8.7%	150	-14.3%
Feb-2019	172	+28.4%	143	-7.1%
Mar-2019	147	+2.8%	118	-15.1%
Apr-2019	116	-21.6%	131	-12.1%
May-2019	119	-21.2%	129	-16.8%
Jun-2019	117	-26.4%	129	-16.8%
Jul-2019	131	-31.1%	135	-23.3%
Aug-2019	136	-2.9%	120	-23.6%
Sep-2019	146	-5.8%	137	-16.0%
Oct-2019	138	+24.3%	151	-3.2%
Nov-2019	122	-6.9%	185	+37.0%
12-Month Avg*	133	-9.9%	139	-12.3%

* Days on Market for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

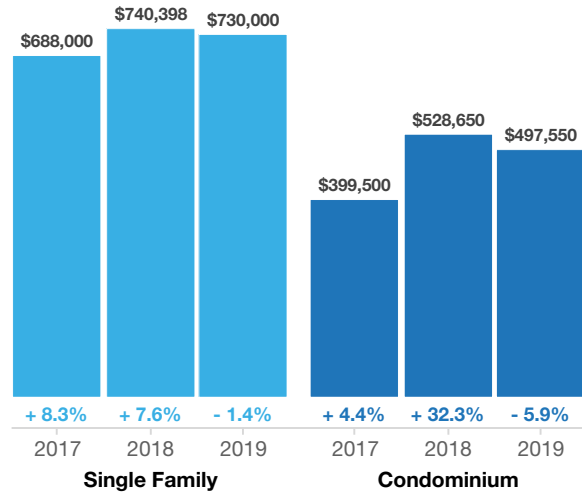


Median Sales Price

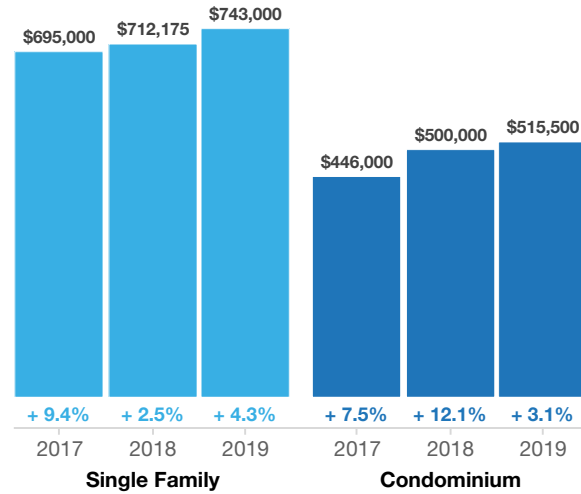
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



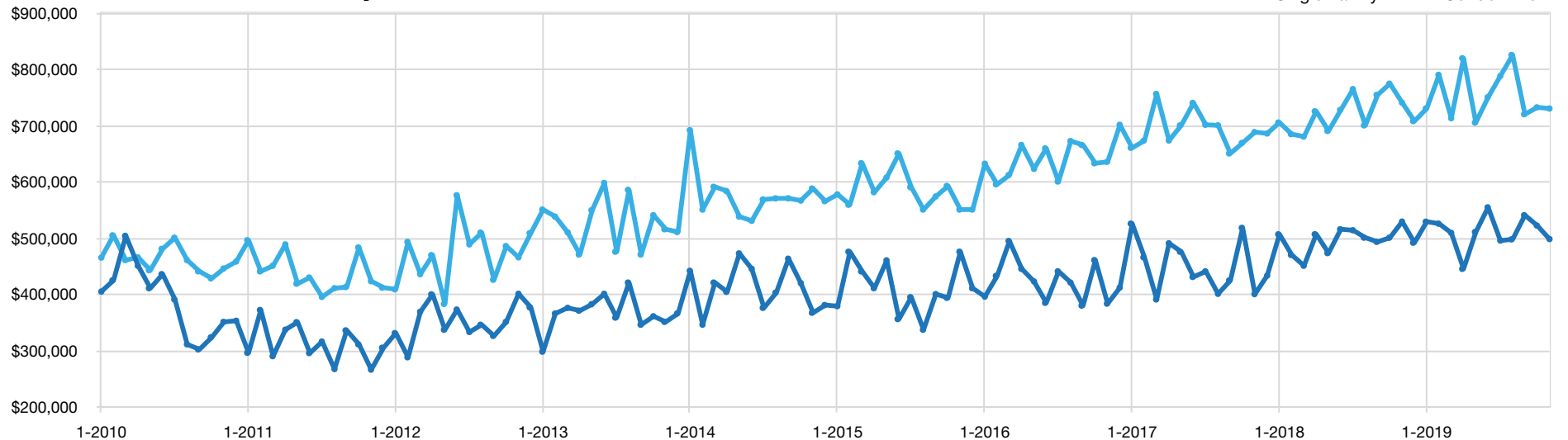
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	\$707,500	+ 3.2%	\$491,000	+ 13.5%
Jan-2019	\$730,000	+ 3.5%	\$528,450	+ 4.4%
Feb-2019	\$790,000	+ 15.4%	\$525,000	+ 11.9%
Mar-2019	\$712,718	+ 4.8%	\$508,500	+ 13.0%
Apr-2019	\$819,500	+ 13.0%	\$444,444	- 12.2%
May-2019	\$705,000	+ 2.2%	\$510,000	+ 7.9%
Jun-2019	\$750,000	+ 3.1%	\$554,000	+ 7.6%
Jul-2019	\$788,000	+ 3.1%	\$494,875	- 3.6%
Aug-2019	\$825,250	+ 17.9%	\$496,950	- 0.6%
Sep-2019	\$719,718	- 4.6%	\$540,000	+ 9.6%
Oct-2019	\$732,000	- 5.5%	\$521,600	+ 4.3%
Nov-2019	\$730,000	- 1.4%	\$497,550	- 5.9%
12-Month Avg*	\$740,000	+ 4.2%	\$514,250	+ 3.9%

* Median Sales Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

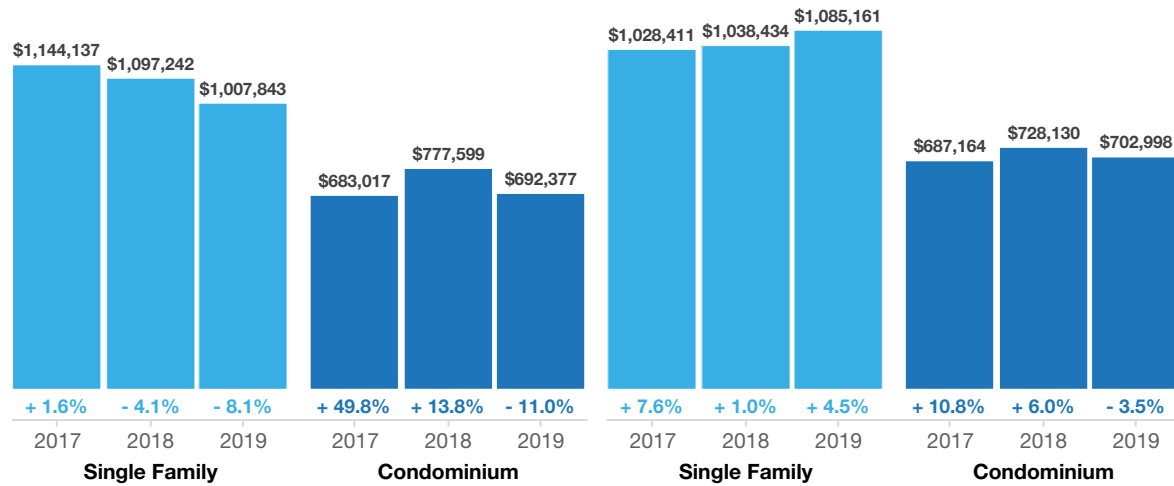


Average Sales Price

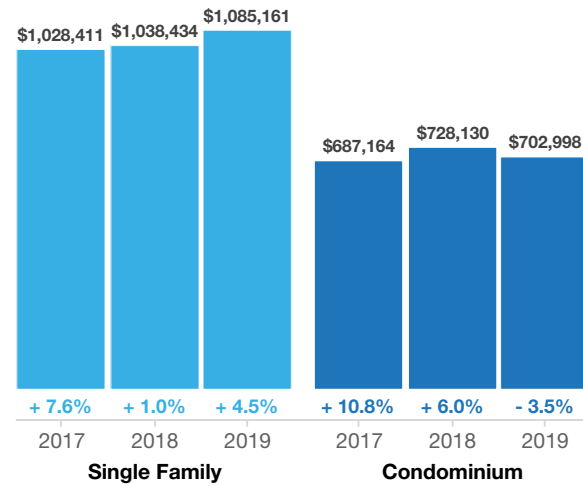
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



November



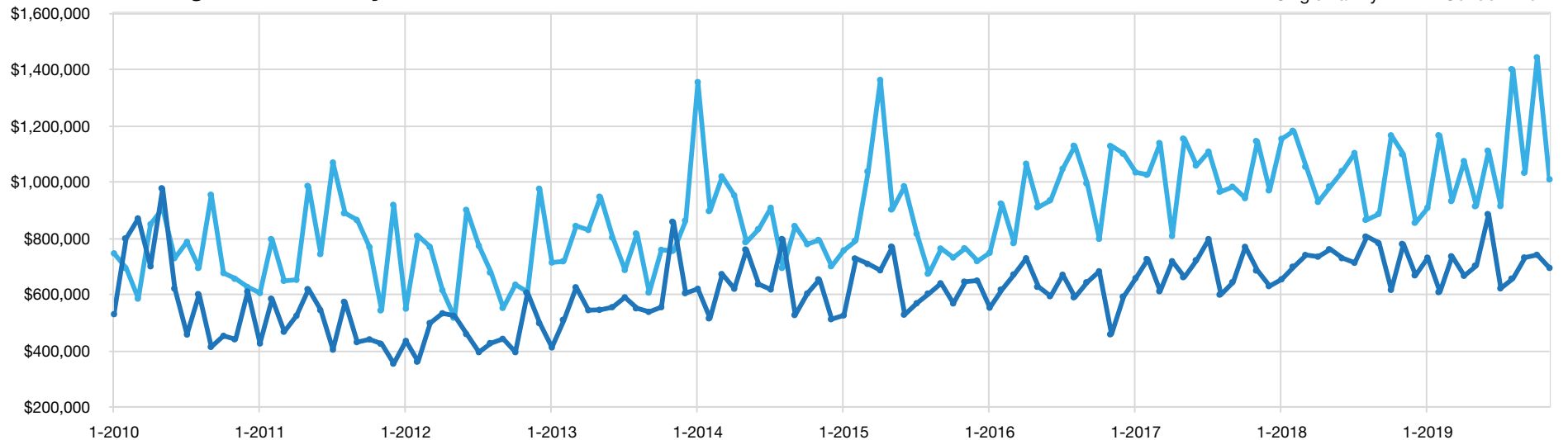
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	\$853,049	- 11.9%	\$665,926	+ 6.1%
Jan-2019	\$906,450	- 21.3%	\$728,640	+ 11.8%
Feb-2019	\$1,164,686	- 1.3%	\$606,264	- 13.0%
Mar-2019	\$930,529	- 11.6%	\$733,569	- 0.6%
Apr-2019	\$1,072,701	+ 15.7%	\$664,299	- 9.3%
May-2019	\$911,981	- 7.2%	\$700,225	- 7.7%
Jun-2019	\$1,109,775	+ 7.0%	\$883,808	+ 21.6%
Jul-2019	\$912,835	- 17.1%	\$619,588	- 12.8%
Aug-2019	\$1,400,132	+ 62.1%	\$654,070	- 18.6%
Sep-2019	\$1,031,334	+ 16.6%	\$729,236	- 6.6%
Oct-2019	\$1,442,323	+ 23.9%	\$738,852	+ 20.3%
Nov-2019	\$1,007,843	- 8.1%	\$692,377	- 11.0%
12-Month Avg*	\$1,065,367	+ 3.1%	\$700,179	- 2.7%

* Avg. Sales Price for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month



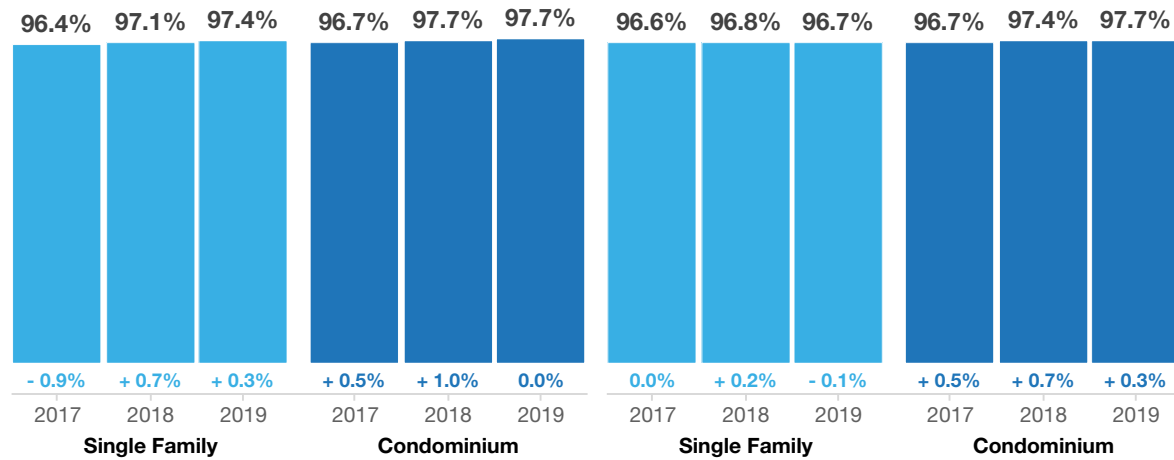
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



November

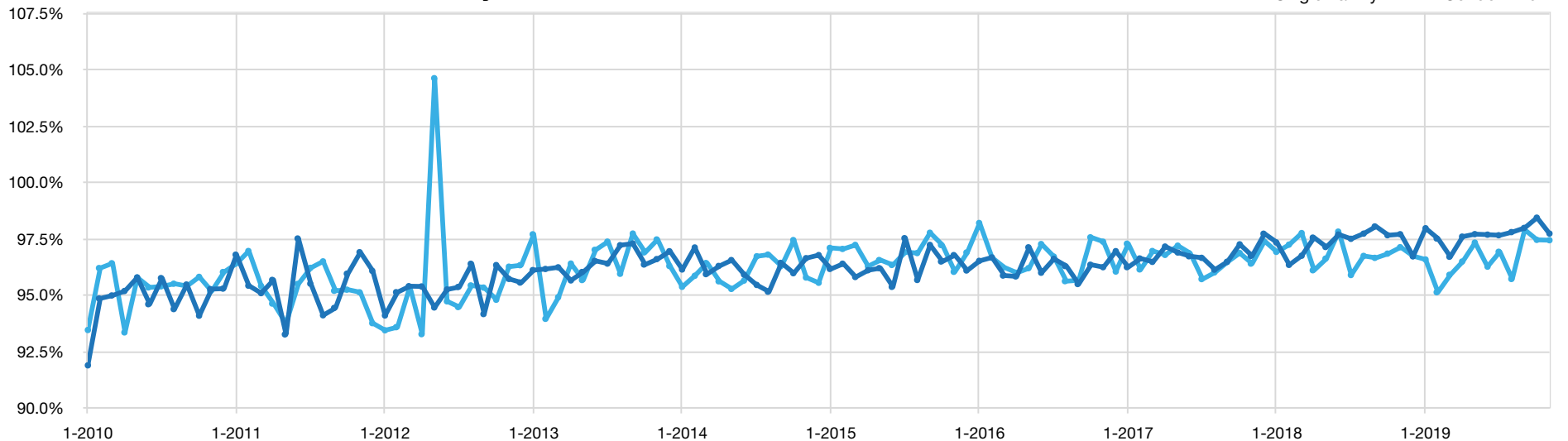
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	96.7%	- 0.7%	96.7%	- 1.0%
Jan-2019	96.6%	- 0.3%	97.9%	+ 0.6%
Feb-2019	95.1%	- 2.2%	97.5%	+ 1.2%
Mar-2019	95.9%	- 1.8%	96.7%	0.0%
Apr-2019	96.5%	+ 0.4%	97.6%	+ 0.1%
May-2019	97.3%	+ 0.7%	97.7%	+ 0.6%
Jun-2019	96.2%	- 1.6%	97.7%	0.0%
Jul-2019	96.9%	+ 1.0%	97.6%	+ 0.1%
Aug-2019	95.7%	- 1.0%	97.8%	+ 0.1%
Sep-2019	97.9%	+ 1.3%	98.0%	0.0%
Oct-2019	97.4%	+ 0.6%	98.4%	+ 0.8%
Nov-2019	97.4%	+ 0.3%	97.7%	0.0%
12-Month Avg*	96.7%	- 0.2%	97.6%	+ 0.2%

* Pct. of List Price Received for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



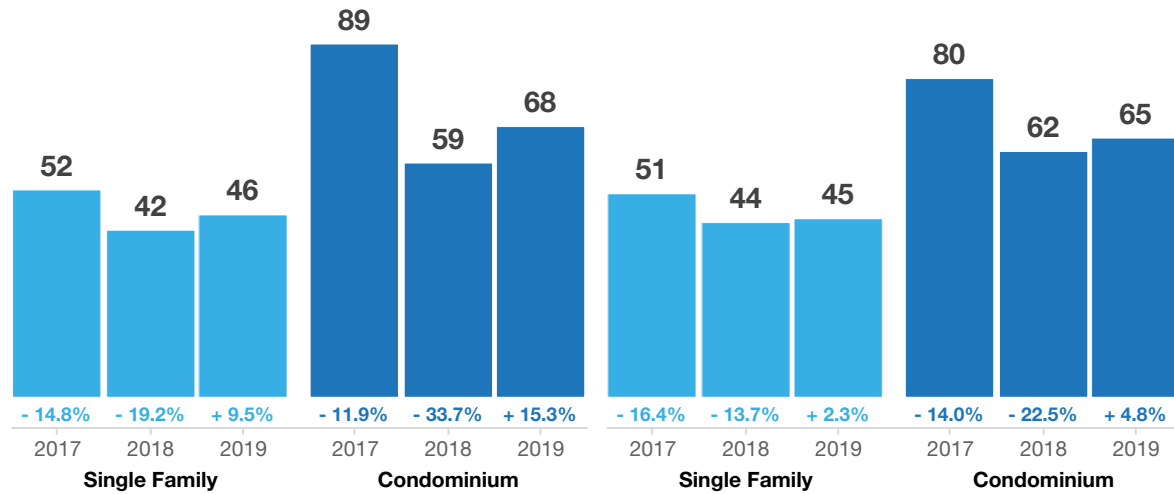
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



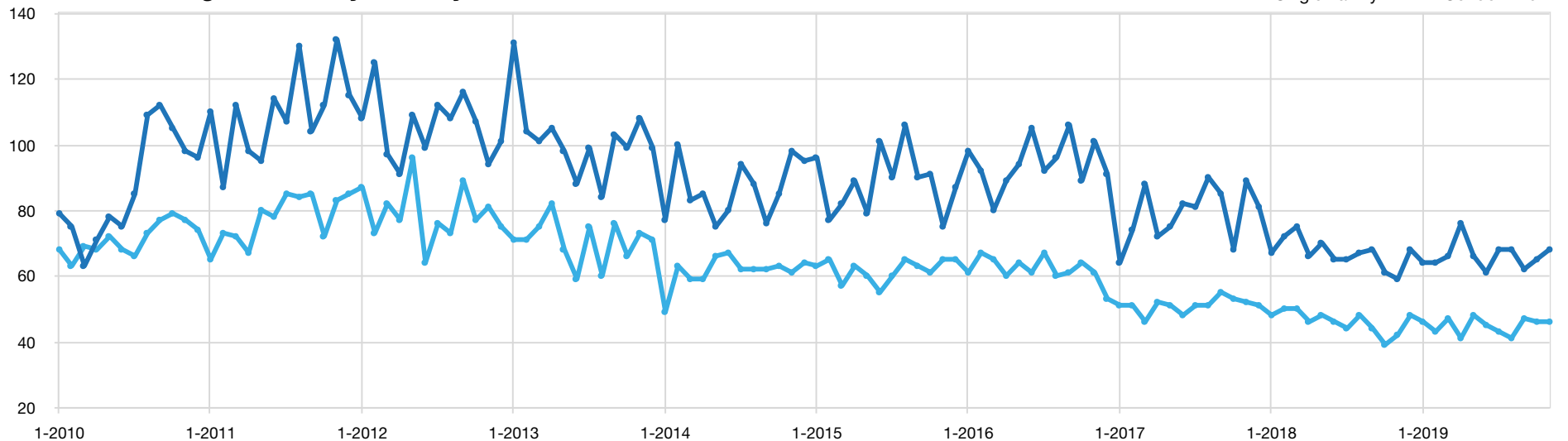
November

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	48	- 5.9%	68	- 16.0%
Jan-2019	46	- 4.2%	64	- 4.5%
Feb-2019	43	- 14.0%	64	- 11.1%
Mar-2019	47	- 6.0%	66	- 12.0%
Apr-2019	41	- 10.9%	76	+ 15.2%
May-2019	48	0.0%	66	- 5.7%
Jun-2019	45	- 2.2%	61	- 6.2%
Jul-2019	43	- 2.3%	68	+ 4.6%
Aug-2019	41	- 14.6%	68	+ 1.5%
Sep-2019	47	+ 6.8%	62	- 8.8%
Oct-2019	46	+ 17.9%	65	+ 6.6%
Nov-2019	46	+ 9.5%	68	+ 15.3%
12-Month Avg	45	- 2.2%	66	- 2.9%

Historical Housing Affordability Index by Month

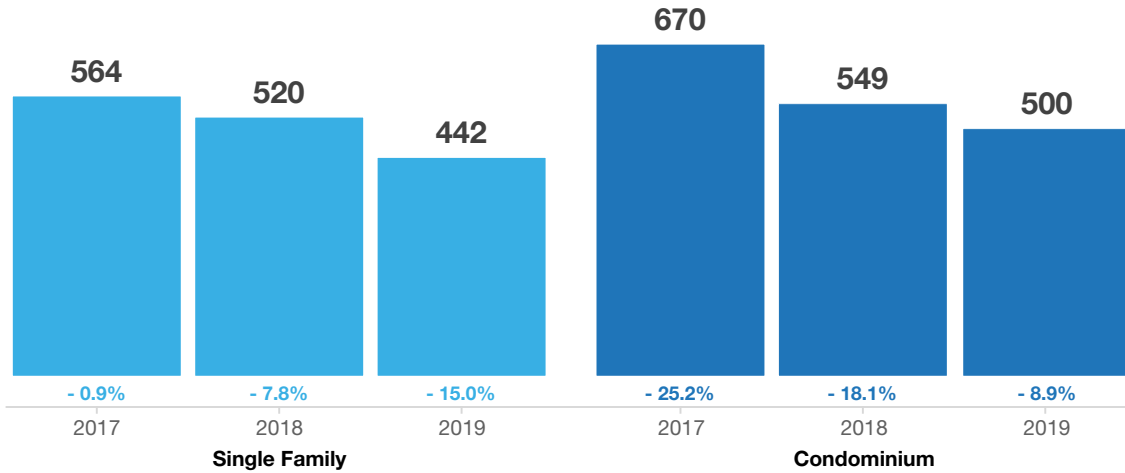


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

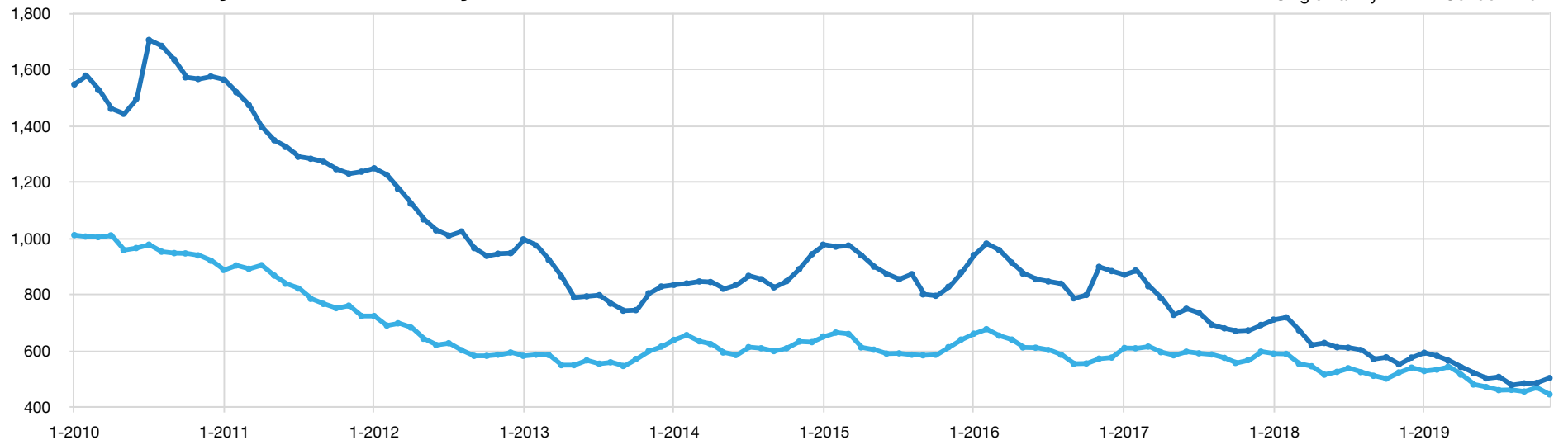


November



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	537	-9.6%	573	-16.8%
Jan-2019	525	-10.6%	590	-16.7%
Feb-2019	530	-9.6%	579	-19.1%
Mar-2019	540	-2.0%	562	-16.1%
Apr-2019	512	-5.5%	539	-12.8%
May-2019	477	-6.8%	518	-17.1%
Jun-2019	468	-10.3%	499	-18.2%
Jul-2019	457	-14.6%	504	-17.1%
Aug-2019	458	-12.1%	475	-20.8%
Sep-2019	452	-11.0%	481	-15.3%
Oct-2019	466	-6.4%	483	-15.9%
Nov-2019	442	-15.0%	500	-8.9%
12-Month Avg	489	-9.4%	525	-16.4%

Historical Inventory of Homes for Sale by Month

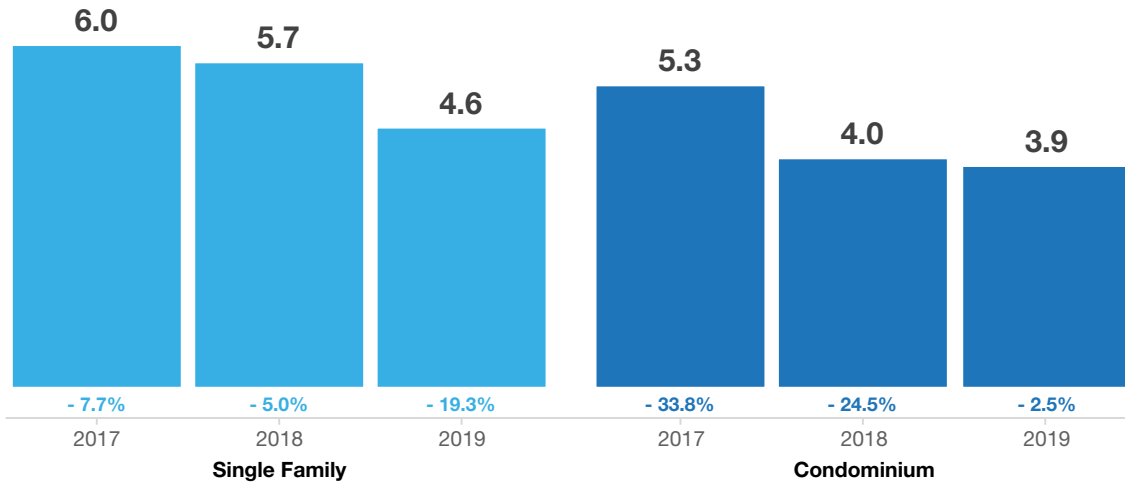


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



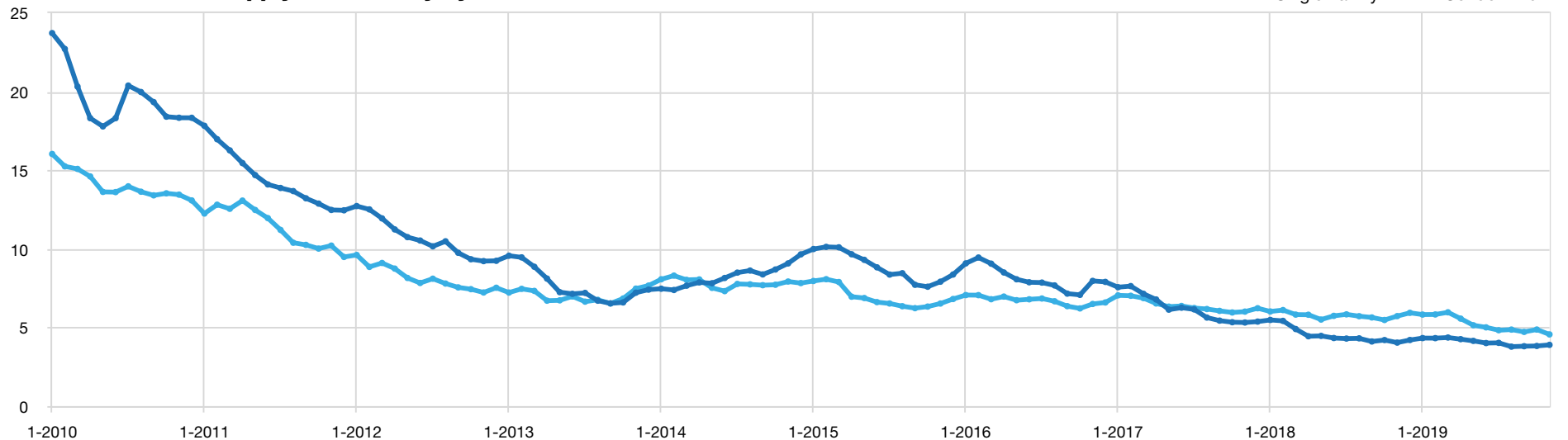
November



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2018	5.9	-4.8%	4.2	-22.2%
Jan-2019	5.8	-3.3%	4.3	-21.8%
Feb-2019	5.8	-4.9%	4.3	-20.4%
Mar-2019	6.0	+3.4%	4.4	-10.2%
Apr-2019	5.6	-3.4%	4.3	-2.3%
May-2019	5.1	-7.3%	4.1	-8.9%
Jun-2019	5.0	-12.3%	4.0	-7.0%
Jul-2019	4.8	-17.2%	4.0	-7.0%
Aug-2019	4.9	-14.0%	3.8	-11.6%
Sep-2019	4.7	-16.1%	3.8	-7.3%
Oct-2019	4.9	-10.9%	3.8	-9.5%
Nov-2019	4.6	-19.3%	3.9	-2.5%
12-Month Avg*	5.3	-9.4%	4.1	-11.6%

* Months Supply for all properties from December 2018 through November 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2018	11-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		358	341	- 4.7%	3,680	3,604	- 2.1%
Pending Sales		206	235	+ 14.1%	2,711	2,682	- 1.1%
Closed Sales		201	222	+ 10.4%	2,759	2,667	- 3.3%
Days on Market Until Sale		139	163	+ 17.3%	157	139	- 11.5%
Median Sales Price		\$665,000	\$627,000	- 5.7%	\$615,000	\$631,500	+ 2.7%
Average Sales Price		\$891,732	\$784,727	- 12.0%	\$847,666	\$864,613	+ 2.0%
Percent of List Price Received		97.5%	97.5%	0.0%	97.0%	97.1%	+ 0.1%
Housing Affordability Index		47	54	+ 14.9%	51	53	+ 3.9%
Inventory of Homes for Sale		1,423	1,264	- 11.2%	—	—	—
Months Supply of Inventory		5.9	5.2	- 11.9%	—	—	—

Single Family Monthly Sales Volume

November 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2019			October 2019			November 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	11	\$12,463,000	\$775,000	5	\$7,045,000	\$1,425,000	8	\$7,417,751	\$920,000
Hana	0	--	--	0	--	--	1	\$1,450,000	\$1,450,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,250,000	\$3,250,000	4	\$9,114,100	\$2,255,000	4	\$8,725,000	\$2,130,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$5,320,000	\$662,000	16	\$11,227,400	\$672,000	9	\$5,556,000	\$575,000
Kapalua	1	\$2,550,000	\$2,550,000	1	\$6,000,000	\$6,000,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	10	\$10,198,900	\$922,500	14	\$12,755,000	\$752,500	12	\$14,662,000	\$781,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$4,135,000	\$900,000	8	\$7,708,000	\$969,500	3	\$4,900,000	\$1,675,000
Lahaina	2	\$1,693,000	\$846,500	5	\$7,834,000	\$703,000	2	\$4,675,000	\$2,337,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	8	\$6,290,808	\$712,500	8	\$7,313,000	\$757,000	3	\$3,671,000	\$636,000
Maui Meadows	0	--	--	4	\$4,701,000	\$1,187,500	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	3	\$8,109,999	\$999,999	1	\$875,000	\$875,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	4	\$3,735,000	\$717,500	2	\$1,697,000	\$848,500	3	\$2,175,000	\$700,000
Spreckelsville/Paia/Kuau	2	\$5,250,000	\$2,625,000	1	\$689,000	\$689,000	1	\$913,437	\$913,437
Wailea/Makena	2	\$3,640,000	\$1,820,000	6	\$48,292,275	\$9,551,176	3	\$10,500,000	\$2,100,000
Wailuku	17	\$11,839,130	\$699,000	24	\$16,358,850	\$671,395	23	\$16,355,190	\$717,490
Lanai	0	--	--	1	\$350,000	\$350,000	2	\$1,365,000	\$682,500
Molokai	2	\$1,192,000	\$596,000	2	\$807,000	\$403,500	1	\$150,000	\$150,000
All MLS	71	\$71,556,838	\$730,000	104	\$150,001,624	\$732,000	76	\$83,390,378	\$740,398

Condominium Monthly Sales Volume

November 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2019			October 2019			November 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	26	\$35,614,500	\$1,022,500	23	\$35,330,000	\$1,890,000	9	\$18,428,000	\$1,500,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$423,000	\$135,000	3	\$367,000	\$112,000	3	\$472,500	\$140,000
Kapalua	3	\$3,434,500	\$1,075,000	1	\$2,850,000	\$2,850,000	2	\$1,780,000	\$890,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	56	\$28,089,300	\$455,000	50	\$30,212,302	\$501,000	52	\$27,745,388	\$414,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	15	\$7,694,024	\$466,852	7	\$4,468,742	\$690,966	7	\$4,231,465	\$670,000
Maalaea	0	--	--	4	\$2,137,000	\$543,500	2	\$965,250	\$482,625
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	21	\$8,856,500	\$399,000	26	\$12,717,740	\$473,800	15	\$8,079,000	\$515,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	9	\$10,004,000	\$1,075,000	3	\$4,265,000	\$1,520,000	13	\$22,445,800	\$1,288,800
Wailuku	6	\$2,687,000	\$448,000	16	\$5,919,500	\$365,000	13	\$5,493,595	\$480,000
Lanai	0	--	--	0	--	--	2	\$3,250,000	\$1,625,000
Molokai	1	\$130,000	\$130,000	0	--	--	2	\$420,900	\$210,450
All MLS	140	\$96,932,824	\$497,550	133	\$98,267,284	\$521,600	120	\$93,311,898	\$528,650

Land Monthly Sales Volume

November 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2019			October 2019			November 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$2,110,000	\$460,000	3	\$1,666,000	\$650,000	2	\$1,150,000	\$575,000
Hana	4	\$1,745,000	\$400,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$1,055,000	\$527,500	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$900,000	\$900,000	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	4	\$4,874,000	\$697,000	1	\$878,850	\$878,850
Lahaina	1	\$400,000	--	1	\$725,000	\$725,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$180,000	\$180,000	0	--	--	2	\$507,000	\$253,500
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	1	\$525,000	\$525,000	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	2	\$8,825,000	\$4,412,500	0	--	--
Wailuku	0	--	--	2	\$1,015,000	\$507,500	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	0	--	--	0	--	--
All MLS	11	\$5,335,000	\$400,000	15	\$18,685,000	\$600,000	5	\$2,535,850	\$465,000

Single Family Sales – Year to Date

November 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-19 YTD Sales	Nov-18 YTD Sales	Unit Change	Percent Change	Nov-19 YTD Average	Nov-18 YTD Average	Dollar Change	Percent Change	Nov-19 YTD Median	Nov-18 YTD Median	Dollar Change	Percent Change	Nov-19 YTD Volume	Nov-18 YTD Volume	Dollar Change	Percent Change
Haiku	88	88	0	0.0%	\$1,004,260	\$962,685	+\$41,575	+4.3%	\$814,000	\$842,500	-\$28,500	-3.4%	\$88,374,888	\$84,716,251	+\$3,658,637	+4.3%
Hana	7	20	-13	-65.0%	\$1,112,382	\$1,019,245	+\$93,138	+9.1%	\$786,677	\$762,500	+\$24,177	+3.2%	\$7,786,677	\$20,384,890	-\$12,598,213	-61.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	23	35	-12	-34.3%	\$2,098,121	\$2,081,577	+\$16,543	+0.8%	\$1,599,000	\$1,775,000	-\$176,000	-9.9%	\$48,256,772	\$72,855,202	-\$24,598,430	-33.8%
Kahakuloa	1	2	-1	-50.0%	\$695,000	\$875,000	-\$180,000	-20.6%	\$695,000	\$875,000	-\$180,000	-20.6%	\$695,000	\$1,750,000	-\$1,055,000	-60.3%
Kahului	117	126	-9	-7.1%	\$673,005	\$677,071	-\$4,067	-0.6%	\$665,000	\$679,000	-\$14,000	-2.1%	\$78,741,550	\$85,310,990	-\$6,569,440	-7.7%
Kapalua	19	8	+11	+137.5%	\$2,555,475	\$3,867,913	-\$1,312,438	-33.9%	\$2,550,000	\$2,840,000	-\$290,000	-10.2%	\$48,554,020	\$30,943,300	+\$17,610,720	+56.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	151	159	-8	-5.0%	\$978,887	\$1,120,289	-\$141,402	-12.6%	\$795,000	\$695,000	+\$100,000	+14.4%	\$147,811,973	\$178,125,953	-\$30,313,980	-17.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	67	64	+3	+4.7%	\$1,098,506	\$1,112,868	-\$14,361	-1.3%	\$1,020,000	\$951,250	+\$68,750	+7.2%	\$73,599,935	\$71,223,520	+\$2,376,415	+3.3%
Lahaina	56	50	+6	+12.0%	\$1,456,179	\$1,782,236	-\$326,057	-18.3%	\$844,500	\$855,500	-\$11,000	-1.3%	\$81,545,999	\$89,111,800	-\$7,565,801	-8.5%
Maalaea	0	1	-1	-100.0%	--	\$2,000,000	--	--	--	\$2,000,000	--	--	\$0	\$2,000,000	-\$2,000,000	-100.0%
Makawao/Olinda/Haliimaile	74	52	+22	+42.3%	\$853,303	\$753,568	+\$99,734	+13.2%	\$700,500	\$642,250	+\$58,250	+9.1%	\$63,144,385	\$39,185,557	+\$23,958,828	+61.1%
Maui Meadows	21	27	-6	-22.2%	\$1,371,667	\$1,210,726	+\$160,941	+13.3%	\$1,350,000	\$1,329,000	+\$21,000	+1.6%	\$28,805,000	\$32,689,600	-\$3,884,600	-11.9%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	30	28	+2	+7.1%	\$1,433,681	\$1,035,964	+\$397,717	+38.4%	\$955,000	\$924,000	+\$31,000	+3.4%	\$43,010,430	\$29,007,000	+\$14,003,430	+48.3%
Olowalu	0	1	-1	-100.0%	--	\$1,360,000	--	--	--	\$1,360,000	--	--	\$0	\$1,360,000	-\$1,360,000	-100.0%
Pukalani	57	36	+21	+58.3%	\$765,450	\$771,936	-\$6,486	-0.8%	\$705,000	\$720,000	-\$15,000	-2.1%	\$43,630,650	\$27,789,700	+\$15,840,950	+57.0%
Spreckelsville/Paia/Kuau	16	23	-7	-30.4%	\$1,891,195	\$1,214,427	+\$676,769	+55.7%	\$1,411,563	\$800,000	+\$611,563	+76.4%	\$30,259,125	\$27,931,812	+\$2,327,313	+8.3%
Wailea/Makena	32	32	0	0.0%	\$4,831,260	\$3,247,906	+\$1,583,354	+48.7%	\$2,500,000	\$1,797,750	+\$702,250	+39.1%	\$154,600,322	\$103,933,000	+\$50,667,322	+48.7%
Wailuku	222	244	-22	-9.0%	\$675,295	\$660,616	+\$14,679	+2.2%	\$674,500	\$656,145	+\$18,355	+2.8%	\$149,915,454	\$161,190,364	-\$11,274,910	-7.0%
Lanai	9	20	-11	-55.0%	\$560,889	\$552,900	+\$7,989	+1.4%	\$450,000	\$467,500	-\$17,500	-3.7%	\$5,048,000	\$11,058,000	-\$6,010,000	-54.3%
Molokai	29	28	+1	+3.6%	\$413,759	\$484,229	-\$70,471	-14.6%	\$330,000	\$314,950	+\$15,050	+4.8%	\$11,999,000	\$13,558,424	-\$1,559,424	-11.5%
All MLS	1,019	1,044	-25	-2.4%	\$1,085,161	\$1,038,434	+\$46,727	+4.5%	\$743,000	\$712,175	+\$30,825	+4.3%	\$1,105,779,180	\$1,084,125,363	+\$21,653,817	+2.0%

Total Condominium Sales – Year to Date

November 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-19 YTD Sales	Nov-18 YTD Sales	Unit Change	Percent Change	Nov-19 YTD Average	Nov-18 YTD Average	Dollar Change	Percent Change	Nov-19 YTD Median	Nov-18 YTD Median	Dollar Change	Percent Change	Nov-19 YTD Volume	Nov-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	158	159	-1	-0.6%	\$1,218,151	\$1,081,197	+\$136,954	+12.7%	\$950,000	\$800,000	+\$150,000	+18.8%	\$192,467,916	\$171,910,387	+\$20,557,529	+12.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	29	30	-1	-3.3%	\$167,181	\$156,950	+\$10,231	+6.5%	\$135,000	\$125,000	+\$10,000	+8.0%	\$4,848,250	\$4,708,500	+\$139,750	+3.0%
Kapalua	55	42	+13	+31.0%	\$2,046,964	\$2,049,929	-\$2,966	-0.1%	\$1,050,000	\$1,015,625	+\$34,375	+3.4%	\$112,583,000	\$86,097,038	+\$26,485,962	+30.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	601	567	+34	+6.0%	\$525,261	\$490,545	+\$34,717	+7.1%	\$450,000	\$410,000	+\$40,000	+9.8%	\$315,682,112	\$278,138,788	+\$37,543,324	+13.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	104	82	+22	+26.8%	\$553,619	\$642,665	-\$89,046	-13.9%	\$548,750	\$525,750	+\$23,000	+4.4%	\$57,576,392	\$52,698,554	+\$4,877,838	+9.3%
Maalaea	28	43	-15	-34.9%	\$478,411	\$448,934	+\$29,477	+6.6%	\$486,500	\$430,000	+\$56,500	+13.1%	\$13,395,500	\$19,304,150	-\$5,908,650	-30.6%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	240	230	+10	+4.3%	\$456,749	\$486,898	-\$30,150	-6.2%	\$453,750	\$442,500	+\$11,250	+2.5%	\$109,619,679	\$111,986,644	-\$2,366,965	-2.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	6	0	0.0%	\$630,833	\$631,000	-\$167	-0.0%	\$620,000	\$603,000	+\$17,000	+2.8%	\$3,785,000	\$3,786,000	-\$1,000	-0.0%
Spreckelsville/Paia/Kuau	3	4	-1	-25.0%	\$413,667	\$369,000	+\$44,667	+12.1%	\$370,000	\$373,500	-\$3,500	-0.9%	\$1,241,000	\$1,476,000	-\$235,000	-15.9%
Wailea/Makena	122	206	-84	-40.8%	\$1,442,783	\$1,545,116	-\$102,333	-6.6%	\$1,212,500	\$1,165,000	+\$47,500	+4.1%	\$176,019,501	\$318,293,895	-\$142,274,394	-44.7%
Wailuku	118	147	-29	-19.7%	\$426,039	\$398,749	+\$27,290	+6.8%	\$416,500	\$438,750	-\$22,250	-5.1%	\$50,272,645	\$58,616,107	-\$8,343,462	-14.2%
Lanai	3	4	-1	-25.0%	\$691,000	\$2,050,000	-\$1,359,000	-66.3%	\$193,000	\$1,625,000	-\$1,432,000	-88.1%	\$2,073,000	\$8,200,000	-\$6,127,000	-74.7%
Molokai	15	15	0	0.0%	\$151,977	\$164,233	-\$12,256	-7.5%	\$135,000	\$158,000	-\$23,000	-14.6%	\$2,279,655	\$2,463,500	-\$183,845	-7.5%
All MLS	1,482	1,535	-53	-3.5%	\$702,998	\$728,130	-\$25,132	-3.5%	\$515,500	\$500,000	+\$15,500	+3.1%	\$1,041,843,650	\$1,117,679,563	-\$75,835,913	-6.8%

Fee Simple Condominium Sales – Year to Date

November 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-19 YTD Sales	Nov-18 YTD Sales	Unit Change	Percent Change	Nov-19 YTD Average	Nov-18 YTD Average	Dollar Change	Percent Change	Nov-19 YTD Median	Nov-18 YTD Median	Dollar Change	Percent Change	Nov-19 YTD Volume	Nov-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	145	142	+3	+2.1%	\$1,290,996	\$1,170,629	+\$120,366	+10.3%	\$1,000,000	\$862,500	+\$137,500	+15.9%	\$187,194,416	\$166,229,387	+\$20,965,029	+12.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	29	30	-1	-3.3%	\$167,181	\$156,950	+\$10,231	+6.5%	\$135,000	\$125,000	+\$10,000	+8.0%	\$4,848,250	\$4,708,500	+\$139,750	+3.0%
Kapalua	55	42	+13	+31.0%	\$2,046,964	\$2,049,929	-\$2,966	-0.1%	\$1,050,000	\$1,015,625	+\$34,375	+3.4%	\$112,583,000	\$86,097,038	+\$26,485,962	+30.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	595	560	+35	+6.3%	\$526,120	\$491,460	+\$34,660	+7.1%	\$450,000	\$410,000	+\$40,000	+9.8%	\$313,041,212	\$275,217,488	+\$37,823,724	+13.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	102	76	+26	+34.2%	\$560,435	\$680,453	-\$120,018	-17.6%	\$554,750	\$540,000	+\$14,750	+2.7%	\$57,164,392	\$51,714,428	+\$5,449,964	+10.5%
Maalaea	17	30	-13	-43.3%	\$513,853	\$520,333	-\$6,480	-1.2%	\$532,000	\$541,250	-\$9,250	-1.7%	\$8,735,500	\$15,610,000	-\$6,874,500	-44.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	210	201	+9	+4.5%	\$495,200	\$507,309	-\$12,109	-2.4%	\$475,000	\$465,000	+\$10,000	+2.2%	\$103,992,030	\$101,969,039	+\$2,022,991	+2.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	6	0	0.0%	\$630,833	\$631,000	-\$167	-0.0%	\$620,000	\$603,000	+\$17,000	+2.8%	\$3,785,000	\$3,786,000	-\$1,000	-0.0%
Spreckelsville/Paia/Kuau	3	4	-1	-25.0%	\$413,667	\$369,000	+\$44,667	+12.1%	\$370,000	\$373,500	-\$3,500	-0.9%	\$1,241,000	\$1,476,000	-\$235,000	-15.9%
Wailea/Makena	122	206	-84	-40.8%	\$1,442,783	\$1,545,116	-\$102,333	-6.6%	\$1,212,500	\$1,165,000	+\$47,500	+4.1%	\$176,019,501	\$318,293,895	-\$142,274,394	-44.7%
Wailuku	118	147	-29	-19.7%	\$426,039	\$398,749	+\$27,290	+6.8%	\$416,500	\$438,750	-\$22,250	-5.1%	\$50,272,645	\$58,616,107	-\$8,343,462	-14.2%
Lanai	3	4	-1	-25.0%	\$691,000	\$2,050,000	-\$1,359,000	-66.3%	\$193,000	\$1,625,000	-\$1,432,000	-88.1%	\$2,073,000	\$8,200,000	-\$6,127,000	-74.7%
Molokai	14	14	0	0.0%	\$158,075	\$172,107	-\$14,032	-8.2%	\$142,500	\$159,000	-\$16,500	-10.4%	\$2,213,055	\$2,409,500	-\$196,445	-8.2%
All MLS	1,419	1,462	-43	-2.9%	\$721,045	\$748,514	-\$27,469	-3.7%	\$525,000	\$509,163	+\$15,838	+3.1%	\$1,023,163,001	\$1,094,327,382	-\$71,164,381	-6.5%

Leasehold Condominium Sales – Year to Date

November 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-19 YTD Sales	Nov-18 YTD Sales	Unit Change	Percent Change	Nov-19 YTD Average	Nov-18 YTD Average	Dollar Change	Percent Change	Nov-19 YTD Median	Nov-18 YTD Median	Dollar Change	Percent Change	Nov-19 YTD Volume	Nov-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	13	17	-4	-23.5%	\$405,654	\$334,176	+\$71,477	+21.4%	\$340,000	\$265,000	+\$75,000	+28.3%	\$5,273,500	\$5,681,000	-\$407,500	-7.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	7	-1	-14.3%	\$440,150	\$417,329	+\$22,821	+5.5%	\$480,950	\$472,000	+\$8,950	+1.9%	\$2,640,900	\$2,921,300	-\$280,400	-9.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	2	6	-4	-66.7%	\$206,000	\$164,021	+\$41,979	+25.6%	\$206,000	\$164,313	+\$41,687	+25.4%	\$412,000	\$984,126	-\$572,126	-58.1%
Maalaea	11	13	-2	-15.4%	\$423,636	\$284,165	+\$139,471	+49.1%	\$463,000	\$265,000	+\$198,000	+74.7%	\$4,660,000	\$3,694,150	+\$965,850	+26.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	30	29	+1	+3.4%	\$187,588	\$345,435	-\$157,846	-45.7%	\$143,500	\$150,000	-\$6,500	-4.3%	\$5,627,649	\$10,017,605	-\$4,389,956	-43.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$66,600	\$54,000	+\$12,600	+23.3%	\$66,600	\$54,000	+\$12,600	+23.3%	\$66,600	\$54,000	+\$12,600	+23.3%
All MLS	63	73	-10	-13.7%	\$296,518	\$319,893	-\$23,375	-7.3%	\$255,000	\$240,000	+\$15,000	+6.3%	\$18,680,649	\$23,352,181	-\$4,671,532	-20.0%

Land Sales – Year to Date

November 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-19 YTD Sales	Nov-18 YTD Sales	Unit Change	Percent Change	Nov-19 YTD Average	Nov-18 YTD Average	Dollar Change	Percent Change	Nov-19 YTD Median	Nov-18 YTD Median	Dollar Change	Percent Change	Nov-19 YTD Volume	Nov-18 YTD Volume	Dollar Change	Percent Change
Haiku	36	48	-12	-25.0%	\$469,997	\$575,553	-\$105,557	-18.3%	\$458,000	\$475,000	-\$17,000	-3.6%	\$16,919,875	\$27,626,550	-\$10,706,675	-38.8%
Hana	11	8	+3	+37.5%	\$637,455	\$460,000	+\$177,455	+38.6%	\$610,000	\$467,500	+\$142,500	+30.5%	\$7,012,000	\$3,680,000	+\$3,332,000	+90.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	9	7	+2	+28.6%	\$702,500	\$722,962	-\$20,462	-2.8%	\$695,000	\$812,250	-\$117,250	-14.4%	\$6,322,500	\$5,060,731	+\$1,261,769	+24.9%
Kahakuloa	1	0	+1	--	\$360,000	--	--	--	\$360,000	--	--	--	\$360,000	\$0	+\$360,000	--
Kahului	0	2	-2	-100.0%	--	\$1,583,750	--	--	--	\$1,583,750	--	--	\$0	\$3,167,500	-\$3,167,500	-100.0%
Kapalua	2	0	+2	--	\$1,575,000	--	--	--	\$1,575,000	--	--	--	\$3,150,000	\$0	+\$3,150,000	--
Kaupo	1	1	0	0.0%	\$275,000	\$1,450,000	-\$1,175,000	-81.0%	\$275,000	\$1,450,000	-\$1,175,000	-81.0%	\$275,000	\$1,450,000	-\$1,175,000	-81.0%
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	12	-4	-33.3%	\$772,338	\$698,750	+\$73,588	+10.5%	\$693,350	\$412,500	+\$280,850	+68.1%	\$6,178,700	\$8,385,000	-\$2,206,300	-26.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	23	32	-9	-28.1%	\$627,326	\$628,950	-\$1,624	-0.3%	\$420,000	\$622,500	-\$202,500	-32.5%	\$14,428,500	\$20,126,400	-\$5,697,900	-28.3%
Lahaina	9	11	-2	-18.2%	\$1,420,188	\$1,320,136	+\$100,051	+7.6%	\$1,693,750	\$1,500,000	+\$193,750	+12.9%	\$11,761,500	\$14,521,500	-\$2,760,000	-19.0%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	8	7	+1	+14.3%	\$535,375	\$491,557	+\$43,818	+8.9%	\$442,500	\$375,000	+\$67,500	+18.0%	\$4,283,000	\$3,440,900	+\$842,100	+24.5%
Maui Meadows	2	1	+1	+100.0%	\$470,500	\$725,000	-\$254,500	-35.1%	\$470,500	\$725,000	-\$254,500	-35.1%	\$941,000	\$725,000	+\$216,000	+29.8%
Nahiku	0	2	-2	-100.0%	--	\$323,000	--	--	--	\$323,000	--	--	\$0	\$646,000	-\$646,000	-100.0%
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	2	1	+1	+100.0%	\$500,000	\$575,000	-\$75,000	-13.0%	\$500,000	\$575,000	-\$75,000	-13.0%	\$1,000,000	\$575,000	+\$425,000	+73.9%
Pukalani	7	5	+2	+40.0%	\$462,071	\$383,400	+\$78,671	+20.5%	\$387,000	\$375,000	+\$12,000	+3.2%	\$3,234,500	\$1,917,000	+\$1,317,500	+68.7%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$1,600,000	\$2,900,000	-\$1,300,000	-44.8%	\$1,600,000	\$2,900,000	-\$1,300,000	-44.8%	\$1,600,000	\$2,900,000	-\$1,300,000	-44.8%
Wailea/Makena	19	6	+13	+216.7%	\$3,593,237	\$5,297,500	-\$1,704,263	-32.2%	\$1,298,000	\$5,725,000	-\$4,427,000	-77.3%	\$68,271,500	\$31,785,000	+\$36,486,500	+114.8%
Wailuku	20	18	+2	+11.1%	\$492,965	\$378,574	+\$114,391	+30.2%	\$500,000	\$312,500	+\$187,500	+60.0%	\$9,366,330	\$6,814,325	+\$2,552,005	+37.5%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	7	18	-11	-61.1%	\$167,167	\$226,883	-\$59,717	-26.3%	\$165,250	\$205,000	-\$39,750	-19.4%	\$1,113,000	\$4,083,900	-\$2,970,900	-72.7%
All MLS	166	180	-14	-7.8%	\$955,260	\$760,582	+\$194,678	+25.6%	\$500,000	\$475,000	+\$25,000	+5.3%	\$156,217,405	\$136,904,806	+\$19,312,599	+14.1%